#### Commonwealth of Massachusetts

MIDDLESEX,SS.

TRIAL COURT OF THE COMMONWEALTH
SUPERIOR COURT DEPARTMENT
CIVIL DOCKET NO. 1981 CV 93198

PLAINTIFF(S),

manubi North Amenin, Inc., DEFENDANT(S)

SUMMONS

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THIS SUMMONS IS DIRECTED TO MOSERAL PORT ( Grant Try Defendant's name)

You are being sued. The Plaintiff(s) named above has started a lawsuit against you. A copy of the Plaintiff's Complaint filed against you is attached to this summons and the original complaint has been filed in the Court. YOU MUST ACT PROMPTLY TO PROTECT YOUR RIGHTS.

- 1. You must respond to this lawsuit in writing within 20 days. If you do not respond, the court may decide the case against you and award the Plaintiff everything asked for in the complaint. You will also lose the opportunity to tell your side of the story. You must respond to this lawsuit in writing even if you expect to resolve this matter with the Plaintiff. If you need more time to respond, you may request an extension of time in writing from the Court.
- 2. How to Respond. To respond to this lawsuit, you must file a written response with the court and mail a copy to the Plaintiff's Attorney (or the Plaintiff, if unrepresented). You can do this by:

a. Filing your signed original response with the Clerk's Office for Civil Business, Midleary Court, 225 and Court, 2010 (address), by mail or in person, AND

Delivering or mailing a copy of your response to the Plaintiff's Attorney/Plaintiff at the following

Delivering or mailing a copy of your response to the Plaintiff's Attorney/Plaintiff at the following address: Rockets 375 Takkn Pana Rd Surve (R) What to include in your response. An "Answer" is one type of response to a Complaint. Your Answer

3. What to include in your response. An "Answer" is one type of response to a Complaint. Your Answer must state whether you agree or disagree with the fact(s) alleged in each paragraph of the Complaint. Some defenses, called affirmative defenses, must be stated in your Answer or you may lose your right to use them in court. If you have any claims against the Plaintiff (referred to as counterclaims) that are based on the same facts or transaction described in the Complaint, then you must include those claims in your Answer. Otherwise, you may lose your right to sue the Plaintiff about anything related to this lawsuit. If you want to have your case heard by a jury, you must specifically request a jury trial in your Answer or in a written demand for a jury trial that you must send to the other side and file with the court no more than 10 days after sending your Answer. You can also respond to a Complaint by filing a "Motion to Dismiss," if you believe that the complaint is legally invalid or legally insufficient. A Motion to Dismiss must be based on one of the legal deficiencies or reasons listed under Mass. R. Civ. P. 12. If you are filing a Motion to Dismiss, you must also comply with the filing procedures for "Civil Motions" described in the rules of the Court in which the complaint was filed, available at www.mass.gov.courts/case-legal-res/rules of court.

Jan - Land

Deputy Shertif Suffolk County

11-7-19

CIVIL TRACKING ORDER (STANDING ORDER 1-88)	1981CV03198	Trial Court of Massachusetts The Superior Court	Û			
CASE NAME: Petrosyan, Stepan vs. Herb Chambers of Wayland, INC. et al		Michael A. Sullivan, Clerk of Court Middlesex County				
To: Peter Kelman, Esq. Law Offices of Peter Kelman, Esq. 375 Totten Pond Rd Suite 102 Waltham, MA 02451-2010		COURT NAME & ADDRESS  Middlesex County Superior Court - Woburn  200 Trade Center  Woburn, MA 01801				

#### TRACKING ORDER - F - Fast Track

You are hereby notified that this case is on the track referenced above as per Superior Court Standing Order 1-88. The order requires that the various stages of litigation described below must be completed not later than the deadlines indicated.

## STAGES OF LITIGATION

#### **DEADLINE**

	SERVED BY	FILED BY	HEARD BY
Service of process made and return filed with the Court		01/29/2020	
Response to the complaint filed (also see MRCP 12)		02/28/2020	
All motions under MRCP 12, 19, and 20	02/28/2020	03/30/2020	04/28/2020
All motions under MRCP 15	02/28/2020	03/30/2020	04/28/2020
All discovery requests and depositions served and non-expert depositions completed	08/26/2020		1
All motions under MRCP 56	09/25/2020	10/26/2020	
Final pre-trial conference held and/or firm trial date set			02/22/2021
Case shall be resolved and judgment shall issue by			11/01/2021

The final pre-trial deadline is <u>not the scheduled date of the conference</u>. You will be notified of that date at a later time. Counsel for plaintiff must serve this tracking order on defendant before the deadline for filing return of service. This case is assigned to

DATE ISSUED	ASSISTANT CLERK	PHONE
10/31/2019	Maria Pantos	(781)939-2781

CIVIL A	ACTION COVER SHEET	DOCKET NUMBER		Trial Court of Massachusetts The Superior Court
PLAINTIFF(S):	Stepan Petrosyan			COUNTY
ADDRESS:	244 Bacon Street			Middlesex
Weltham, MA 0245	1		DEFENDANT(S): He	the Chambers of Wayland, Inc., Maserall of North America, Inc.
			-	
ATTORNEY:	Peter Kelman			**************************************
ADDRESS:	375 Totten Pand Road, Suite 102		ADDRESS: 533	Baston Past Road, Wayland, MA 01778
Waitham, MA 0245	1		One Chrysler Drive, Aubu	
880;	543059			
CODE A01, BE1 *If "Other" ple	NO. TYPE OF ACTION OF ACTION OF ACTION OF ACTION OF CONTRACTED OF CONTRA		TRACK	a reverse side) HAS A JURY CLAIM BEEN MADE?  X YES NO
la thei		WENT OF DAMAGES	□ Y	ass action under Mass. R. Civ. P. 23? ES X NO
A. Documented m 1. Total 2. Total 3. Total 4. Total 5. Total 6. Documented io C. Documented po D. Reasonably an E. Reasonably an	regard double or Ireble damage claims; in medical expenses to date: I hospital expenses	IQ (attach addition	es only.  RT.CLAIMS lai sheets as necessal	Subtotal (A): \$
☐ This action in	ncludes a claim involving collection of a	(attach additional st	T CLAIMS neets as necessary) t to a revolving credit	agreement. Mass. R. Civ. P. 8.1(a).
	description of daim(s):			TOTAL: \$ 47,026.50
	e to honor terms of a warranty contract		$\mathcal{Q}_{a}$	40/04/04/0
	ttorney/ Unrepresented Plaintiff:	- JL ()x	Tel-	Date: 10/31/2019
CLATED ACT				ated actions pending in the Superior Court.
Rule 1:18) requi	hat I have complied with requirement ring that I provide my clients with interest of the disadvantages of the various methol	formation about cou	Supreme Judicial C irt-connected disput	ourt Uniform Rules on Dispute Resolution (SJC te resolution services and discuss with them the
ignature of At	torney of Record: X	Rel		Date: 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

# CIVIL ACTION COVER SHEET INSTRUCTIONS SELECT CATEGORY THAT BEST DESCRIBES YOUR CASE

AC Actions Involving	ig the State/Municipa		ER.Equ	itable Remedies		RP Real Property	
AA1 Contract Action I	nvolving Commonwea	ith.	D01 Specific Perform	sance of a Contract	(A)	CO1 Land Taking	<i>(</i> e)
Municipality, MB	TA, etc.	(A)	D02 Reach and App		(F)	C02 Zoning Appeal, G.L. c. 40A	(F)
AB1 Tortious Action in	wolving Commonweal	th.	D03 Injunction	7	(F)	C03 Dispute Concerning Title	(F)
Municipality, MB		(A)	D04 Reform/ Cancel	Intlarmont	(F)	CO4 Foot de concerning 1108	(F)
AC1 Real Property Ac	tion involving		D05 Equilable Reple			C04 Foreclosure of a Mortgage	(X)
Commonwealth.	Municipality, MBTA et	c (A)	D06 Contribution or I		( <u>F)</u>	C05 Condominium Llen & Charges	(X)
AD1 Equity Action Invi	olvino Commonwealth	w. (r.)	D07 Imposition of a	nuemmiscaggis F	(F)	C99 Other Real Property Action	(F)
Municipality, MB	TA ate	(A)			(A)		
AE1 Administrative Ac		V~)	D08 Minority Shareh	omers Suit	(A)	MC Miscollaneous Civil Actions	
Commonwealth	Municipality, MBTA,et	- (A)	O10 Accounting in C	contractual Relationsh			
General Caret,	menoponty, we made	(M)	D10 Accounting		(A)	E18 Foreign Discovery Proceeding	(X)
CN Contract	Businoss Cosos		D11 Enforcement of	Restrictive Covenant	(F)	E97 Prisoner Habsas Corpus	(X)
SILSOIRE	AMBILIOSS WANDS		D12 Dissolution of a		(F)	E22 Lottery Assignment, G.L. c. 10, § 28	(X)
A01 Services, Labor, a	and Matadala	(F)	D13 Declaratory Judy	ment, G.L. c. 231A	(A)		
A02 Goods Sold and I		(F)	D14 Dissolution of a		(F)	AB Abuse/Harassmont Provention	
A03 Commercial Page		(F)	D99 Other Equity Act	ion	(F)		
		(F)				E15 Abuse Prevention Petition, G.L. c. 208A	(X)
A04 Employment Cont	IBCI	(F)	PA Civil Actions Inv	olving incarcemted	Party †	E21 Protection from Harasament, G.L. c. 25	BE(X)
A05 Consumer Revolv	ing Credit - M.R.C.P. &1	(F)			-		٠,٠
A06 Insurance Contrac		(F)	PA1 Contract Action i	meddan on		AA Administrative Civil Actions	
A08 Sale or Lease of F		(F)	Incarcerated Par		(0)	•	
A12 Construction Disp	nie	(A)	PB1 Tortious Action i		(A)	E02 Appeal from Administrative Agency,	
A14 Interpleader		(F)	Incarcerated Par		***	G.L. c. 30A	(X)
BA1 Governance, Con			PC1 Real Property A		(A)	E03 Certiorari Action, G.L. c. 249, § 4	(X)
Affairs of Entities		(A)	Incarcerated Par	TIOU MADIAND WU		E05 Confirmation of Arbitration Awards	ίχi
BA3 Liability of Shareh	olders, Directors,		PD1 Equity Action inv		(F)	E06 Mass Antitrust Act, G.L. c. 93, § 9	ίΑì
Officers, Partners		(A)	Incarcerated Par		(E)	E07 Mass Antitrust Act, G.L. c. 93, § 8	(X)
BB1 Shareholder Derly		(A)	PE1 Administrative A		(F)	E08 Appointment of a Receiver	ίχi
882 Securities Transac		(A)	Incarcerated Per		/m\	E09 Construction Surety Bond, G.L. c. 149,	4-7
BC1 Mergers, Consolid			incarcerated Per	ıy	(F)	§§ 29, 29A	(A)
Assels, Issuance	of Debt, Equity, etc.	(A)	_	774-		E10 Summary Process Appeal	(X)
BD1 Intellectual Proper		(A)		R Torts		E11 Worker's Compensation	(X)
BD2 Proprietary Inform	ation or Trade		DOS State-Makinia No			E16 Auto Surcharge Appeal	(X)
Secrets		(A)	B03 Motor Vehicle Ne			E17 Civil Rights Act, G.L. c.12, § 11H	(A)
BG1 Financial Institution		(A)	Injury/Property D		(F)	E24 Appeal from District Court	17.7
BH1 Violation of Antitru	st or Trade		804 Other Negligence	- Personal		Commitment, G.L. c.123, § 9(b)	(X)
Regulation Laws		(A)	Injury/Property C		(F)	E25 Pleural Registry (Asbestos cases)	(~)
A99 Other Contract/Bus	liness Action - Specify	(F)	B05 Products Uability		(A)	E94 Forfelture, G.L. c. 265, § 56	(X)
			B08 Malpractice - Med		(A)	E95 Forfeiture, G.L. c. 94C, § 47	(F)
• Chases this same hour	St AARA mark almaha		B07 Malprectice - Oth		(A)	E99 Other Administrative Action	(x)
* Choose this case type	II ANY pany is ine		B08 Wrongful Death -	Non-medical	(A)	Z01 Medical Malpractice - Tribunal only,	(**)
Commonwealth, a muni	cipality, the MB IA, or	any	B15 Defamation		(A)	G.L. c. 231, § 60B	Œ
other governmental enti			B19 Asbestos		(A)	202 Appeal Bond Denial	(F) (X)
case type listed under A	uministrative Civil Act	rons	B20 Personal Injury - S	Slip & Fall	(F)		14.1
(AA).			821 Environmental		(F)	SO Sex Offender Review	
4.Ohanna 4hin turu	7 4407		B22 Employment Disc		(F)	NA MON SHOULD IN THE PARTY.	
† Choose this case type	it AINY party is an		BE1 Fraud, Business		(A)	E12 SDP Commitment, G.L. c. 123A, § 12	(X)
incarcerated party, UNL			B99 Other Tortious Ac	lion	(F)	E14 SDP Petition, G.L. c. 123A, § 9(b)	(X)
type tisted under Admin	ISURING CIVII ACUONS (	AA)					(~)
or is a Prisoner Habeas	Corpus case (E97).		RP Summary Proc	ess (Real Property)		RC Restricted Civil Actions	
			S01 Summary Process	- Residential	(X)	E40 Care Official and the major of the control of t	
			S02 Summary Process	- Commercial/	. ,	E19 Sex Offender Registry, G.L. c. 8, § 178M	(X)
			Non-reside	ntlal	(F)	E27 Minor Seeking Consent, G.L. c.112, § 12	S(X)
		TF	ANSFER YOUR SELE	CTION TO THE FA			
EXAMPLE:							
LAMINE,							
CODE NO.	TYPI	E OF ACT	TION (specify)	TRACK	HAS A	IURY CLAIM BEEN MADE?	
B03	Matar Vehicle &	Veoligenc	e-Personal Injury	F	(2) , C		

## STATEMENT OF DAMAGES PURSUANT TO G.L. c. 212, § 3A

DUTY OF THE PLAINTIFF - The plaintiff shall set forth, on the face of the civil action cover sheet (or attach additional sheets as necessary), a statement specifying the facts on which the plaintiff relies to determine money damages. A copy of such civil action cover sheet, including the statement as to the damages, shall be served with the complaint. A clerk-magistrate shall not accept for filing a complaint, except as otherwise provided by law, unless it is accompanied by such a statement signed by the attorney or self-represented litigant.

DUTY OF THE DEFENDANT - If the defendant believes that the statement of damages filed by the plaintiff is inadequate, the defendant may file with his/her answer a statement specifying the potential damages which may result if the plaintiff prevails.

A CIVIL COVER SHEET MUST BE FILED WITH EACH COMPLAINT.
FAILURE TO COMPLETE THIS COVER SHEET THOROUGHLY AND ACCURATELY
MAY RESULT IN DISMISSAL OF THIS ACTION.

# COMMONWEALTH OF MASSACHUSETTS

MIDDLESEX:ss

SUPERIOR COURT DEPT.
CIVIL ACTION NO. 1961 CVO3 198

STEPAN PETROSYAN,
Plaintiff

٧.

HERB CHAMBERS OF WAYLAND, INC.,

and

MASERATI NORTH AMERICA, INC., Defendants

# PLAINTIFF'S COMPLAINT AND JURY DEMAND

# INTRODUCTION

Plaintiff, Stepan Petrosyan ("Mr. Petrosyan"), brings this complaint against the Defendants for violations of multiple laws. The gravamen of Mr. Petrosyan's complaint is that Herb Chambers of Wayland, Inc. ("Herb Chambers") negligently serviced or failed to service a Maserati (the "Maserati") that Mr. Petrosyan had leased from Herb Chambers. Herb Chambers' failure to adequately service Mr. Petrosyan's Maserati led to a diagnosis that the Maserati's engine needed to be replaced. Herb Chambers estimated the cost of such a repair to be approximately

\$29,000. Herb Chambers advised Mr. Petrosyan that such a repair would be covered under the new car warranty issued by the car's manufacturer, Maserati North America, Inc, "(MNA").

However, Herb Chambers mislead the plaintiff. After several exchanges between representatives of Herb Chambers and representatives of MNA, MNA declined to honor its obligations to replace the engine under its new car warranty. The reasons that MNA provided to justify its refusal to honor the warranty contract were contrived, based on incorrect facts, and had no basis in the language of the warranty contract. The spurious logic of MNA epitomized unfair acts and deceptive practices that the Massachusetts legislature and courts have declared unlawful, in several different contexts.

This situation is rendered even more egregious than the typical consumer fraud scenario because of the fact that this deceptive scheme required the coordinated efforts of the two Defendants. The facts will show that Herb Chambers conspired with MNA to develop a story to: (a) camouflage the negligence of Herb Chambers in failing to adequately service the Maserati; and, to (b) conceal from Mr. Petrosyan the contractual liability of MNA under its warranty to pay for the consequences of Herb Chamber's negligence. Because of the conspiratorial activities of Herb Chambers and MNA, the Defendants should be held accountable and punished for their violations of statutory provisions in the federal Racketeer Influenced and Corrupt Organizations Act ("RICO").

In addition to violations of RICO, the Defendants have violated numerous state consumer protection laws, including but not limited to Mass. Gen. Laws Ch. 93A (Regulation of Business Practices for Consumer Protection); Mass. Gen. Laws Ch. 93B (Regulation of Business Practices Relative to Motor Vehicle Dealers and Manufacturers); and Mass. Gen. Laws Ch. 176D (Unfair Acts and Deceptive Practices in the Business of Insurance).

All of these statutes entitle the plaintiff to the recovery of treble damages, attorneys fees and other damages as this court sees fit to impose.

#### I. PARTIES

- Plaintiff, Stepan Petrosyan, ("Mr. Petrosyan") is an individual residing at
   244 Bacon Street, Waltham, County of Middlesex, Massachusetts, 02451.
- 2. Defendant, Herb Chambers of Wayland, Inc. ("Herb Chambers"), is a domestic profit corporation with a principal place of business located at 533 Boston Post Road, Wayland, County of Middlesex, Massachusetts, 01778.
- 3. Defendant, Maserati North America, Inc. ("MNA"), is a corporation incorporated under the jurisdiction of Delaware with a principal place of business located at One Chrysler Drive, Auburn Hills, Michigan 48326.

## II. JURISDICTION

- 4. Subject matter jurisdiction is conferred upon this Court pursuant to the several statutes the Plaintiff alleges the defendants to have violated, including but not limited to Mass. Gen. Law Ch. 93A, Section 9 (1); Mass. Gen. Law Ch. 93B, Section 2; Mass. Gen. Law Ch. 93A, Section 9 (1) as applied to claims brought pursuant to Mass. Gen. Law Ch. 176D Section 3, clause 9; and pursuant to the principles of concurrent jurisdiction as applied to 18 U.S.C. Section 1965.
- 5. Personal jurisdiction is conferred upon this Court pursuant to the Massachusetts Long Arm Statute, Mass. Gen. Laws Ch. 223A, §3(a), as a result of the Defendant MNA's transaction of business in Massachusetts, which is causally related to the causes of action asserted herein.

# III. <u>COMMON FACTUAL ALLEGATIONS</u>

6. Mr. Petrosyan is currently employed by Star Market as the Store Director of its store located in Allston, Massachusetts. As his title suggests, Mr. Petrosyan is the chief executive in charge of running this store. He is responsible for overseeing all aspects of the operations of the store, including supervising

approximately 140 employees who work at the store. Mr. Petrosyan has worked for Star Market for 17 years. He started as a clerk who gathered shopping carts and stocked shelves.

- 7. In addition to his full-time job, Mr. Petrosyan also attends the McCallum Graduate School of Business at Bentley University where he is enrolled in the Master of Business Administration degree program.
- 8. Herb Chambers is a car dealership located in Wayland, Massachusetts that specializes in selling foreign luxury automobiles to the public.
- 9. MNA is a manufacturer of luxury automobiles.

# A. The Lease is Executed.

10. On or about November 12, 2016, Mr. Petrosyan leased a new Maserati automobile from Herb Chambers. The vehicle ID Number is: ZAM57RTA0H123128967 (the "Maserati"). On this date Petrosyan executed a Closed-End Motor Vehicle Lease Agreement with Herb Chambers for the Maserati (the "Lease"). See Exhibit 1, a copy of the first page of the Lease.

- Vehicle Purchase Contract for the Maserati (the "Purchase Contract"). See Exhibit

  2. It is not clear why Herb Chambers directed Mr. Petrosyan to execute the Purchase Contract when Mr. Petrosyan did not purchase the Maserati. Moreover, the Purchase Contract lacks the basic information one would expect to find in such an agreement including the purchase price of the Maserati. While the Herb Chambers' reason for directing Petrosyan to sign such an agreement is unclear, language in this Purchase Contract will become relevant later on when analyzing the terms of the MNA Warranty that govern this transaction.
- 12. At all times relevant hereto, Mr. Petrosyan has complied with all terms of the Lease. In fact, to this day, Mr. Petrosyan is current with respect to all payments he is obligated to make under the Lease, even though Mr. Petrosyan has not driven the car since March of 2019.

# B. Mr. Petrosyan Complies with the Maintenance Requirements of the Lease.

13. Section 24 of the Lease requires Mr. Petrosyan to maintain and service the Maserati as recommended in the owner's manual. Section 24 of the Lease states in part:

You will maintain, service and repair the Vehicle as recommended in the owner's manual and as needed to keep the Vehicle in good

operating condition and free of physical damage. ... You will maintain records of all repairs and maintenance.

- 14. During his time as a lessee, Mr. Petrosyan used the Maserati almost exclusively for local transportation. He drove the car to and from his job at Star Market which is 8 miles from his home in Waltham. In addition, Mr. Petrosyan typically travelled to Bentley University, a mere 1.5 miles from Mr. Petrosyan's home. As a consequence, Mr. Petrosyan drove the Maserati on average fewer than 1,000 miles a month.
- 15. When Herb Chambers delivered the Maserati to Mr. Petrosyan, the Maserati came with a booklet entitled "Maserati Ghibli Quick Reference Guide" (the "Reference Guide"). No other owner's manual was included.
- 16. Exhibit 3 contains a copy of the cover page to the Reference Guide and a copy of page 91 of the Reference Guide. The section entitled "Scheduled Maintenance" starts on page 91. This section contains a chart entitled "Scheduled Maintenance Plan." Row 3 of the chart states that the engine oil and filter should be replaced every 12,500 miles. See Exhibit 3, page 91.
- 17. On December 12, 2017, Mr. Petrosyan had the oil changed in the Maserati, All manufacturer's recommendations were followed. See Exhibit 4, a copy of the

maintenance receipt that the mechanic, American Auto Collision, gave Mr. Petrosyan when it performed these services. At that time, the Maserati had 11,205 miles on it. This was fewer miles than the 12,500 mile interval recommended by the Reference Guide. Mr. Petrosyan had the oil changed at American Auto Collision because it was located less than a mile from his Star Market.

- 18. On January 2, 2019, Mr. Petrosyan had the Maserati's oil changed a second time. All manufacturer's recommendations were followed. See Exhibit 5, a copy of the maintenance receipt that the mechanic, American Auto Collision, gave Mr. Petrosyan when it performed these services. At that time, the Maserati had 22,572 miles on it, or 11,367 miles since Mr. Petrosyan's first oil change. Again this was well within the recommended 12,500 mile interval set forth in the Reference Guide.
- 19. No other service was performed on the Maserati until Mr. Petrosyan contacted Herb Chambers in February of 2019 to schedule some routine recall work about which he had been notified by MNA.

# C. Mr. Petrosyan Contacts Herb Chambers.

20. On February 25, 2019, Mr. Petrosyan contacted Herb Chambers for two reasons. First, Mr. Petrosyan called to schedule a service appointment for the recall work that MNA had suggested for the car.

- 21. Second, Mr. Petrosyan had noticed in the two days prior to February 25, that the check engine light had been coming on and going off, flickering so to speak.

  Mr. Petrosyan told a Herb Chambers service representative about this and inquired if this condition required an immediate service appointment.
- 22. The Herb Chambers service representative told Mr. Petrosyan that as long as the check engine light did not stay on, there was no urgency for the Maserati to be serviced. The service representative confirmed with Mr. Petrosyan that the check engine light did not remain on. The Herb Chambers service representative said that the condition causing the check engine light to go on and off would be examined when Mr. Petrosyan came in for the recall work.
- 23. As a consequence, the Herb Chambers service representative scheduled a service appointment for March 7 to perform the recall work and to examine the engine.
- 24. Three days later, Mr. Petrosyan noticed a clunking sound coming from the car's engine. Mr. Petrosyan was concerned about the sound. He immediately called Herb Chambers again and discussed the presence of the sound with a representative from the service department. The service representative told Mr.

Petrosyan that this condition was not uncommon in Maserati vehicles and that, once again, there was no need for the car to be serviced immediately. The service representative reassured Mr. Petrosyan that the engine would be examined when Mr. Petrosyan brought his car in for the service appointment on March 7.

25. Mr. Petrosyan continued to drive the Maserati per his ordinary routines between the time he spoke with Herb Chambers on February 28 and when he brought the car in on March 7. That is to say that Mr. Petrosyan continued to drive his car to work and to school and took no other trips out of the ordinary.

# D. Mr. Petrosyan Brings the Maserati to Herb Chambers for Service.

- 26. On March 7, 2019, as scheduled, Mr. Petrosyan brought the Maserati to Herb Chambers for his service appointment.
- 27. Mr. Petrosyan was given a "loaner" vehicle and left the Maserati with Herb Chambers.
- 28. Five days elapsed before Mr. Petrosyan next heard from Herb Chambers. On March 11, Mr. Petrosyan received a call from the service manager. The service manager told Mr. Petrosyan that the Maserati needed a new engine.

- 29. Mr. Petrosyan asked the service manager what was wrong with the engine.

  Mr. Petrosyan did not receive an answer to that question. To this day, Mr.

  Petrosyan does not know the reason Herb Chambers and Maserati believe his car needs a new engine.
- 30. Instead of answering Mr. Petrosyan's question, the Herb Chambers service manager told Mr. Petrosyan not to worry about the fact that a new engine was needed. The manager told Mr. Petrosyan that a replacement engine would be covered by the MNA new car warranty. Then the following events ensued.

# E. The Dialogue among Mr. Petrosyan, Herb Chambers and MNA.

- 31. Herb Chambers told Mr. Petrosyan that it would represent him and contact MNA regarding Mr. Petrosyan's warranty claim. In fact, Herb Chambers told Mr. Petrosyan that its service manager, Michelle Petrarca, would be his advocate when dealing with MNA. See Exhibit 6, an email from Ms. Petrosyan, dated March 29, 2019.
- 32. In her March 29, 2019 email to Mr. Petrosyan, Ms. Petrarca wrote the following:

We are here to advocate for you. ... I am an advocate for you and I think that maybe you might have been thinking I was not on your side, I do need to give you all of the information and don't want you to get caught off guard.

- 33. Mr. Petrosyan complied with Ms. Petrarca's request that she act as his advocate. From that moment on, Mr. Petrosyan had no direct contact with MNA and all communications were conducted by Ms. Petrarca on behalf of Mr. Petrosyan.
- 34. Shortly thereafter, Ms. Petrarca informed Mr. Petrosyan that MNA wanted to see Mr. Petrosyan's maintenance records. Mr. Petrosyan delivered to Ms. Petrarca the records attached as **Exhibits 4 & 5**.
- 35. After receiving these maintenance records, Ms. Petrarca contacted Mr. Petrosyan again. She told him that MNA did not accept those maintenance records as proof of his maintenance of the Maserati. She told him that MNA stated that those maintenance records did not comply with the warranty requirements for proof of service. She told Mr. Petrosyan that MNA required maintenance receipts that were typed in order to comply with the warranty requirements.

- 36. Mr. Petrosyan went back to American Auto Collision, which had done the oil changes, and asked for typed maintenance receipts. American Auto Collision complied and gave Mr. Petrosyan two typed maintenance receipts, one for the oil change done on December 12, 2017 (Exhibit 7) and one for the oil change done on January 2, 2019 (Exhibit 8). These maintenance receipts are referred to herein as the "Maintenance Receipts."
- 37. Mr. Petrosyan then delivered these two typed Maintenance Receipts to Ms. Petrarca.
- 38. On April 17, 2019, more than five weeks after Mr. Petrosyan brought his Maserati to Herb Chambers, Ms. Petrarca informed Mr. Petrosyan that MNA would not cover the cost of the repair to replace the engine in his Maserati.
- 39. On April 17, 2019, Mr. Petrosyan returned the Herb Chambers loaner car he had been driving. Further he had his Maserati towed to his home in Waltham where it has remained, sitting in Mr. Petrosyan's driveway, undriven since that date.
- 40. On April 22, 2019, Ms. Petrarca emailed Mr. Petrosyan and informed Mr. Petrosyan that the cost to replace the Maserati engine would be \$28,703.09. See Exhibit 9.

# F. The April Invoice.

- 41. When Mr. Petrosyan retrieved his Maserati, Herb Chambers gave him an "invoice", invoice number 31179, with an invoice date of April 17, 2019. At the top of the invoice a legend reads, "Promised: 13:36 07 March 19." A copy of invoice 31179 is attached as **Exhibit 10** (the "April Invoice").
- 42. The April Invoice sets forth the reasons that MNA declined to honor its warranty obligation to pay for the cost of a replacement engine in Mr. Petrosyan's Maserati.
- 43. Page 2 of the April Invoice contains an entry with the following heading, "CLIENT STATES CHECK ENGINE LIGHT IS ON 57 CHECK ENGINE LIGHT ON KNOCKING SOUND COMING FROM ENGINE."
- 44. The entry below the heading goes on to state in part:

Engine knocking and low oil pressure light on. Checked oil level, oil is full. Scanned for codes, found oil pressure low code. Vehicle was driven to dealer even with the low oil pressure warning light on. ... There is a clear knocking noise coming from the oil sump area. Oil does not look to have and [sic] fuel or metal in it. ... Maserati requested invoices from owner for services done. Attached invoices that were provided as well as receipts that were provided to service. Warranty response from Maserati as follows, 'Attached maintenance receipts are not valid per Maserati requirements. No invoice number on them, no customer signature, and

no indication that they were paid. The invoice also states that the customer provided the oil and the OEM filter.' Advised client no warranty repairs available at this time.

# G. The Maserati Warranty.

45. As mentioned in Paragraph 11, when Mr. Petrosyan executed his Lease for the Maserati, Herb Chambers also asked Mr. Petrosyan to execute a Purchase Contract. See Exhibit 2. In the middle of Purchase Contract, enclosed in a small box, is the following entry:

#### WARRANTY INFORMATION

This vehicle carries an express warranty. Purchaser may obtain a copy of such warranty from the dealer upon request at time of order and will receive the warranty at time of delivery.

- 46. When Mr. Petrosyan took delivery of the Maserati from Herb Chambers, a booklet entitled "Maserati Ghibli Warranty Card" was located in the glove box of the Maserati. See Exhibit 11, (the "Warranty Card"), which is a copy of the cover of the booklet, and excerpts from certain other pages. No other document was delivered with the Maserati containing warranty information.
- 47. Page 9 of the Warranty Card is entitled Limited Warranty. It sets forth the conditions precedent that a purchaser of a Maserati automobile must follow in order to obtain the benefit of the Limited Warranty. It is included in Exhibit 11.

- 48. Page 12 of the Warranty Card is entitled Exclusions from Warranty. Pages 12 and 13 are included in Exhibit 11. Nowhere in this section does MNA set forth an affirmative requirement for a purchaser of a Maserati to provide maintenance records of any particular quality, or bearing any particular characteristics, in order to make a warranty claim.
- 49. Page 24 of the Warranty Card is entitled **Owner Obligations**. It is included in **Exhibit 11**. It contains the following paragraph:

It is also your responsibility to keep a copy of all repair records and receipts as well as records of all maintenance services performed, including engine and oil filter changes. Records of these services may be requested for substantiation of proper maintenance, and should be transferred to each subsequent owner.

- 50. The section on **Owner Obligations** says nothing further regarding any prerequisites needed to verify the adequacy of maintenance records.
- H. The Alleged Inadequacy of Mr. Petrosyan's Maintenance Receipts.
- 51. On April 9, Ms. Petrarca emailed Mr. Petrosyan with the news that MNA had rejected the adequacy of the Maintenance Receipts and therefore refused to cover the costs of the engine replacement under the MNA Warranty. See Exhibit 12.

52. The April Invoice restated the language used by Ms. Petrarca ver batim. As set forth above in Paragraph 41, the April Invoice stated in part:

Warranty response from Maserati as follows, 'Attached maintenance receipts are not valid per Maserati requirements. No invoice number on them, no customer signature, and no indication that they were paid. The invoice also states that the customer provided the oil and the OEM filter.' Advised client no warranty repairs available at this time.

- 53. The reasons that Herb Chambers, as the agent for MNA, conveyed to Mr. Petrosyan for the inadequacy of Mr. Petrosyan's Maintenance Receipts were false: intentional misstatements of fact and of the terms of the warranty contract, as explained below.
- 54. First, as set forth above in paragraphs 45 50, the MNA Warranty imposed none of the requirements to prove the legitimacy of maintenance records that MNA cited as reasons for disallowing those records. MNA fabricated these requirements in an effort to deprive Mr. Petrosyan of the benefits to which he was entitled.
- 55. Second, each of the Maintenance Receipts had an invoice number on them. In the upper right hand corner of each Maintenance Receipt is a field with the legend "Workfile ID." This is the invoice number.
- 56. Third, each Maintenance Receipt is stamped "PAID" on page 2.

- 57. Fourth, while the Maintenance Receipts were not signed by Mr. Petrosyan, American Auto Collision did not require Mr. Petrosyan to have signed such a document. It is not a custom in the industry (or for that matter in any other similar consumer transaction) for a customer to sign a receipt indicating that the customer has paid service provider. It may be an industry custom to require a customer to sign an estimate authorizing a mechanic to perform services, but not to indicate that an invoice has been paid.
- 58. Fifth, it is true that Mr. Petrosyan supplied American Auto Collision with the appropriate oil and filter for the oil change. Each Maintenance Receipt recites the OEM part number for all the component parts that Mr. Petrosyan supplied, and all such part numbers correspond to the appropriate Maserati part number.
- 59. For all of the above reasons, it was unlawful for MNA to refuse to honor the terms of the Warranty based on the alleged inadequacy of the Maintenance Receipts Mr. Petrosyan provided Herb Chambers.

# I. The Aftermath.

60. Since retrieving the Maserati from Herb Chambers on April 17, 2019, Mr. Petrosyan has kept the car in the driveway of his parent's home in Waltham. See

Exhibit 13, a picture of the Maserati in his parent's driveway. He has not driven it since retrieving it from Herb Chambers.

- 61. Mr. Petrosyan has continued to make his monthly lease payments and has fulfilled all other financial obligations under the lease. See Exhibit 14. To date, Mr. Petrosyan has spent \$8,434 for on-going expenses to maintain his lease and his financial obligations as a lessee.
- 62. Mr. Petrosyan's lease expires February 12, 2020. At the termination of the lease, Mr. Petrosyan has an option to purchase the Maserati for \$38,592.50. The estimated value of a 2017 Maserati Ghibli with no functioning engine is \$0.00.
- 63. Mr. Petrosyan attempted to settle this dispute amicably with the Defendants during the summer of 2019. Mr. Petrosyan engaged counsel who sent to the Defendant's a letter dated July 10, 2019, in which counsel presented Mr. Petrosyan's version of the facts and requested that the Defendant's respond within 30 days in an effort to resolve the dispute (the "July 10 Letter"). See Exhibit 15, letter from Peter Kelman, Esq. to Herb Chambers and MNA.
- 64. MNA did not respond to the July 10 Letter.

65. Counsel to Herb Chambers replied by letter on August 8, 2019. See Exhibit

16. In its letter, Herb Chambers admitted no liability and merely pointed an accusatory finger at MNA. Herb Chambers failed to address any of the claims of negligence and unfair acts and deceptive practices ascribed to it that were detailed in the July 10 Letter. Further, Herb Chambers made no offer to settle Mr. Petrosyan's claim. No substantive discussions took place between counsel for Herb Chambers and Mr. Petrosyan after August 8.

## **COUNT I - NEGLIGENCE v. HERB CHAMBERS**

- 66. Plaintiff repeats, realleges, and incorporates by reference the allegations contained in Paragraphs 1 through 65 above, as if specifically set forth herein.
- 67. At all times relevant hereto, Defendant, Herb Chambers, provided automotive service to Mr. Petrosyan's Maserati relative to the events described herein.
- 68. Herb Chambers owed a duty of care to Mr. Petrosyan to service his Maserati in a professional, workmanlike manner.

- 69. Herb Chambers failed to perform professional and workmanlike services on Mr. Petrosyan's Maserati, as more fully described herein, and thereby breached its duty of care owed to Mr. Petrosyan.
- 70. As a direct and proximate result of Herb Chambers' breach of its duty of care owed to Mr. Petrosyan, Mr. Petrosyan has suffered the harm more fully described herein.

# COUNT II - BREACH OF CONTRACT v. MNA

- 71. Plaintiff repeats, realleges, and incorporates by reference the allegations contained in Paragraphs 1 through 70 above, as if specifically set forth herein.
- 72. At all times relevant hereto, Defendant, MNA, had a contract to provide certain obligations to Mr. Petrosyan pursuant to the terms of the MNA Warranty. Mr. Petrosyan provided good and valuable consideration in order to obtain the benefit of the MNA Warranty as the cost of the MNA Warranty was bundled into the price of the Maserati.
- 73. MNA breached the terms of its Warrant contract with Mr. Petrosyan when MNA failed to honor its obligation to pay for the cost of a replacement engine in the Maserati.

74. MNA's breach of its contractual obligations have caused harm to Mr. Petrosyan in the manner described herein.

# <u>COUNT III – UNFAIR AND DECEPTIVE ACTS AND PRACTICES IN VIOLATION OF MASS. GEN. LAWS CH. 93B v. HERB CHAMBERS</u>

- 75. Plaintiff repeats, realleges, and incorporates by reference the allegations contained in Paragraphs 1 through 74 above, as if specifically set forth herein.
- 76. At all times relevant hereto, Defendant, Herb Chambers, was a distributor of motor vehicles, engaged in the sale of motor vehicles within the Commonwealth of Massachusetts as such terms are defined by Mass. Gen. Laws Ch. 93B, Sec 1.
- 77. Defendant, Herb Chambers, engaged in actions, described in more particular detail elsewhere herein, in bad faith which were unconscionable and which caused damage to Mr. Petrosyan.

# COUNT IV – UNFAIR AND DECEPTIVE ACTS AND PRACTICES IN VIOLATION OF MASS. GEN. LAWS CH. 93B v. MNA

78. Plaintiff repeats, realleges, and incorporates by reference the allegations contained in Paragraphs 1 through 77 above, as if specifically set forth herein.

- 79. At all times relevant hereto, Defendant, MNA, was a manufacturer of motor vehicles, engaged in the sale of motor vehicles within the Commonwealth of Massachusetts as such terms are defined by Mass. Gen. Laws Ch. 93B, Sec 1.
- 80. Defendant, MNA, engaged in actions, described in more particular detail elsewhere herein, that were arbitrary, in bad faith and unconscionable and which caused damage to Mr. Petrosyan.

# COUNT V - UNFAIR AND DECEPTIVE ACTS AND PRACTICES IN THE BUSINESS OF INSURANCE IN VIOLATION OF MASS. GEN. LAWS CH. 176D v. MNA

- 81. Plaintiff repeats, realleges, and incorporates by reference the allegations contained in Paragraphs 1 through 80 above, as if specifically set forth herein.
- 82. At all times relevant hereto, Defendant, MNA, was a person engaged in the business of the sale of insurance contracts within the Commonwealth of Massachusetts as such terms are defined by Mass. Gen. Laws Ch. 176D, Sec 1.
- 83. The MNA Warranty is a contract of insurance as defined by Mass. Gen. Laws Ch. 176D, Sec. 1.

84. Defendant, MNA, engaged in unfair claim settlement practices by the following acts, including but not limited to: (a) misrepresenting the pertinent facts of insurance policy provisions relating to coverage issues; (b) failing to adopt reasonable standards for the prompt investigation of a claim; (c) refusing to pay a claim without conducting a reasonable investigation; and (d) failing to settle a claim promptly where liability has become reasonably clear.

# COUNT VI - UNFAIR AND DECEPTIVE PRACTICES VIOLATION OF MASS. GEN. LAWS CH. 93A v. MNA AND HERB CHAMBERS

- 85. Plaintiff repeats, realleges, and incorporates by reference the allegations contained in Paragraphs 1 through 84 above, as if specifically set forth herein.
- 86. At all material times, Plaintiff and Defendants were engaged in "trade or commerce" as those terms are defined by Massachusetts General Laws, Chapter 93A, §§2 and 9.
- 87. Defendants have engaged in unfair acts and deceptive business practices including but not limited to the follow: (a) failing to adequately service Mr. Petrosyan's Maserati; (b) failing to honestly disclose to Mr. Petrosyan the underlying cause of his car's engine problems; and (c) misrepresenting the terms of the warranty covering repairs to Mr. Petrosyan's car.

- 88. The acts and practices of Defendants described herein constitute unfair and deceptive acts and practices as prohibited by Mass. Gen. Laws, Chapter 93A.
- 89. The use of said unfair and deceptive acts and practices by Defendants have been willful, knowing, and intentional.
- 90. Plaintiff's Counsel sent the Defendants a demand letter pursuant to the requirements of Mass. Gen. Laws, Chapter 93A, Sec. 9. See Exhibit 15.
- 91. Defendants have failed to tender the relief requested or any other form of relief.
- 92. The Defendants' actions have caused Mr. Petrosyan to sustain the damages described more fully herein.

# COUNT VII - VIOLATIONS OF THE RACKETEERING INFLUENCED AND CORRUPT ORGANIZATIONS ACT, U.S.C. §1962(c) v. MNA AND HERB CHAMBERS

93. Plaintiff repeats, realleges, and incorporates by reference the allegations contained in Paragraphs 1 through 92 above, as if specifically set forth herein.

- 94. Each of the Defendants, Herb Chambers and MNA, is an enterprise engaged in and whose activities affect interstate commerce. The Defendants are employed by or associated with the enterprises described herein.
- 95. The Defendants agreed to and did conduct and participate in the conduct of the enterprise's affairs through a pattern of racketeering activity and for the unlawful purpose of intentionally defrauding Mr. Petrosyan by conspiring to concoct a story whereby neither Defendant would be liable to Mr. Petrosyan for the damage that Mr. Petrosyan's Maserati suffered as a result of the acts of the Defendants.
- 96. Pursuant to and in furtherance of their fraudulent scheme, Defendants committed multiple related acts of conspiring to create a story whereby neither Defendant would be accountable to Mr. Petrosyan for the damage to his automobile engine.
- 97. The acts set forth above constitute a pattern of racketeering activity pursuant to 18 U.S.C. § 1961(5).
- 98. The Defendants have directly and indirectly conducted and participated in the conduct of the enterprise's affairs through the pattern of racketeering and activity described above, in violation of 18 U.S.C. § 1962(c) and (d).

99. As a direct and proximate result of the Defendants' racketeering activities and violations of 18 U.S.C. § 1962(c) and (d), Mr. Petrosyan has been injured by the diminution in value to his automobile, and other forms of damage as more particularly describe herein.

WHEREFORE, the Plaintiff, Stepan Petrosyan, hereby demands that judgment be entered against the Defendants, Herb Chambers of Wayland, Inc. and Maserati North America, Inc., as follows:

- A. In an amount of not less than thirty-eight thousand, five hundred, ninety-two dollars and fifty cents, U. S. (\$38,592.50), for loss of market value to the Maserati;
- B. In an amount of not less than eight thousand, four hundred and thirty four dollars, U. S. (\$8,434.00), for ongoing expenses;
- C. For treble the amount of Plaintiff's actual damages as a result of the Defendants' willful and knowing violations of Mass. Gen. Laws Ch. 93A; Mass. Gen. Laws Ch. 93B; Mass. Gen. Laws Ch. 176D; and 18 U.S.C. § 1964 (c);
- D. For Plaintiff's attorney's fees,
- E. For court costs;

- F. For punitive damages as this Court deems just and appropriate;
- G. For interest as provided by law; and
- H. For such other and further relief as this Court deems just and appropriate.

Stepan Petrosyan, Plaintiff

By his attorney,

Dated: 10 31 2014

PETER KELMAN, ESQ.

BBO #543059

375 Totten Pond Road, Suite 102 Waltham, MA 02451-2010

(781) 684-8448

PLAINTIFF HEREBY DEMANDS A TRIAL BY JURY ON ALL COUNTS
SET FORTH HEREIN

# Enhabat 4

M/A

DEAL# 6721

6471 60

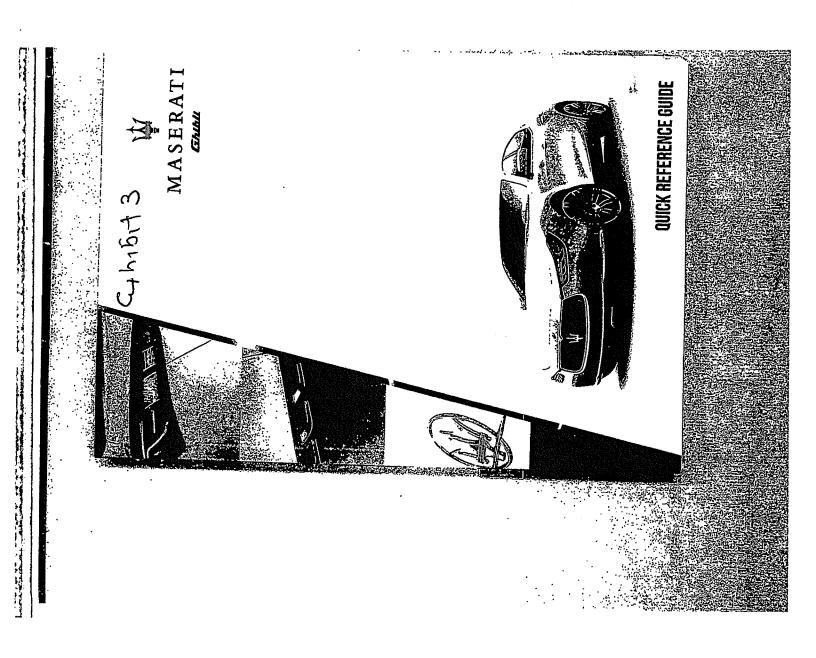
CLOSED-END MOTOR VEHICLE LEASE AGREEMENT STK # 11421 CUST# 6515 Consumer Paper □ Monthly Payment Lease ☐ Single Payment Lease 1. PARTIES: 11/12/201 Lease Date: Lessor - Dealar Name Address 533 BOSTON POST ROAD HERB CHAMBERS OF WAYLAND, INC DBA HERB CHAMBE WAYLAND, MA 01778 Lessee - Name 🔍 Address STEPAN PETROSYAN Lessee - Name Address NZA NZA Each Lessee signing this Lease ("you" or "your") agrees to lease from the Lessor named above the vehicle described in Section 2 (the "Vehicle") on the ter and conditions in this Lease Agreement ("Lease"). Lessor intends to assign its rights and interest under this Lease to JPMorgan Chase Bank, N. A. ("Chas As used in this Lease, the terms "us," "our" and "we" refer to the Lessor and, after assignment, to Chase or its successors and assigns. 2. DESCRIPTION OF LEASED VEHICLE: MODEL MAKE YEAR MODEL BODYSTYLE COLOR VEHICLE ID NO. ° **ODOMETER** -017MASERATI GHIBLI S SEDAN BLACK ZAM57RTA0H1218967 [] If checked, the primary use of the Vehicle is business or commercial; otherwise, it is personal, family or household use. 39 3. LEASE TERM. The Lease Term is \_ \_\_ months, beginning on the Lease Date (above) and ending on \_\_\_\_02/12/2028he "Maturity Date 4. DESCRIPTION OF TRADE-IN (If applicable) MAKE MODEL **GROSS ALLOWANCE** AMOUNT OWED NET TRADE-IN H/A A\K N/A N/A N/A MIA An "e" in this Lease Indicates an estimate. Federal Consumer Leasing Act Disclosures 5. Amount Due at 6. Lease Payments: 7. Other Charges 8. Total of Payments Lease Signing (not part of your Monthly Payment): (The amount you w (a) Monthly Payment Lease: Your first Monthly Payment of or Delivery: have paid by the er of the Lease): (Itemized below)\* Turn-In Fee (If you \_ payments of \$ <u>501-24</u> do not purchase due each following month. The total of your Monthly the Vehicle from us): Payments is S. (b) Single Payment Lease: Your Advance Single Payment 300.00 Total: of \$\_N/A N/A is due on \_ \*Itemization of Amount Due at Lease Signing or Delivery 9. Amount Due at Lease Signing or Delivery: 10. How the Amount Due at Lease Signing or Delivery will be paid: 90.000E 601.24 (b) Amount to be pald in cash . . . . . . . . . . + N/4 Rebates and noncash credits: ă: (d) Refundable security deposit....+\$. (1) Manufacturer Rebate(s)..... 80.00 N/A 85.00 Initial registration fees . . . . . . . . . . . . . + \$. N/A 43.9 (g) Sales or use tax....+ \$ N/A à/ 349.0( Dealer document processing fee . . . . . . . . + \$. Ni (i) N/A Ñ۷ (k) N/A (1) N/A (m) N/A (n) N/ N/A Ñ/ **(o)** CAP RED TAX (p) N/A N/ (q) N/A (r) N/A N/ (s) N/A Ni (t)

11. Your Lease payment is determined as shown below.

W//

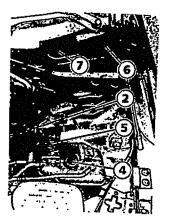
runt Deniter Busium **PURCHASE CONTRACT** 533 BOSTON POST ROAD WAYLAND, MA 01778 508-650-0020 FAX: 508-358-3578 DEAL# 6721 www.harbchambels.com CUST# .65 ORDER NO. 12 NOV 16 SALEMIXON, WILLIAM DATE . STEPAN PETROSYAN STATE/JIP BUSINESS PHONE ENTER MY NEWX FORMER USE UNE DEMONSTRATOR POLICE CAR REBUILT INSURANCE TO ORDER FOR (QUANTITY) USED [ (IF APPLICABLE) FORMER LEASED CAR FORMER DAILY RENTAL O TAXICAB [ Year Make Model Name Body Style/Type Transmission Standard Automatic Model No.. (Speeds) Pass. 17 MASERATI GHIBLI S SEDAN 6 Vehicle identification No. Color 1st Odometer ml. () krh. () Interior 1st Top Approx. Delive 2nd 3rd ZAM57RTAOH1218967 2nd 3rd BLACK SABBIA 24 TRADE IN Year Make WARRANTY INFORMATION XXXXX-XXX Model Type Color This vehicle carries en express war-V.I.N. ranty. Purchaser may obtain a copy of such warranty from the dealer upon Odometer (ml. [] /km.[]) E-mail Address request at time of order and will receive Transmission [] Standard (Speeds) ☐ Auto Price of Unit the warranty at time of delivery. No. of Cyl. Pass. Doors. Salvage Tille Yes 🔲 No 🗆 REGISTRATION FEE/TITLE FEE:.. PREVIOUS OWNER SALÉS TAX Additional Equipment/Items City/State/Zip Application for Title LIENHOLDER Application for Reg. . New □ Transfer Address Registration No. City/State/Zip Registration Fee. 501.00 Acct. No. Check-No. 75:00 Title Fee Balance Due \$ #/Assessment Mass. Sales Tax s N/A TOTAL MONTHLY PAYMENT .... 601 Additional Information-Vehicle Purchased AMOUNT DUE AT START 647] JP MURGAN CHASE BA LIENHOLDER LEASE TERM PO BOX 901098 Address \*Sales Tax amount is included in ANNUAL EXPECTED MILES 10 City/State/Zip FORT WORTH TX 76101 right hand column only when METROPOLITAN PROPE INSURANCE CO. dealership check is issued in payment of Mass. Sales Tax. METLIFE Agent/Brench Address/City DAYTON OH In the event I fail: to take delivery of the vehicle purchased by me within forty-eight (48) hours after I have been notified by you that it is ready for delivery and pay the total contract price in the manner indicated, my deposit in the amount of \$\_\_\_\_\_ may, at your option, be deposit in the amount of \$\_\_\_\_\_ may, at your option, be retained by you to compensate you in whole or in part for any loss sustained by you. Your right to retain my deposit shall be in addition to and **Dealer Installed Accessories** OTHER FEES: (SEE LINE not instead of any other right or remedy provided by applicable law including, without limiting the generality of the foregoing, the sale of the car or truck I agree to purchase. If the amount of my deposit exceeds actual damages sustained by you, you will promptly refund the difference to me. 35 MA STATE INSPECTION STATE REG · Purchaser's Initials [ . . . ALL REBATES AND SALES INCENTIVES OFFERED BY THE MANUFACTURER OR 1. Total Price S DISTRIBUTOR ARE HEREBY ASSIGNED TO THE DEALER. 2. Discount \$ "Parchaser's initials [ 3. Trade-in Allowance \$ This contract is not binding upon either dealer or purchaser until the following 4. Rebate(s) S conditions are met: S (1) The contract is signed by dealer or his/her authorized representative; . 5. Trade Difference (line 1 minus lines 2, 3 3-4) (2) Other: 6. Documentary Preparation \$ (3) Other: PURCHASER MAY CANCEL THIS CONTRACT AND RECEIVE A FULL REFUND 7. Title Preparation AT ANY TIME UNTIL S/HE RECEIVES A COPY OF THIS CONTRACT SIGNED BY AN AUTHORIZED DEALER REPRESENTATIVE. PURCHASER 349 8. "Mass. Sales Tax (... % of lines 5, 6 & 7) S 9. OUSEE ABOVE 160 MUST GIVE WRITTEN NOTICE OF CANCELLATION TO THE DEALER \$ 10. TOTAL CONTRACT PRICE 5 The front and back of this order comprise (Total of lines 5, 6, 7, 8 & 9) the entire agreement between the dealer 11. Balance Due on Trade-In \$ Purchaser's Signature and purchaser, and no other agreement or 12. Subtotal (Total of lines 10 & 11) understanding has been made or entered 13. Deposit into. 14. Amount to be Financed Co-Purchaser's Sprature 15. Cash Due on Dalivery 16. TOTAL PAYMENT (Total of lines 13, 14 & 15) Authorized Osaler Representative FORM NO. MSADA-102-7714 Rm. 2/14

Cariby D



ntained inside the engine

eld washer fluid reservoir cap.
id reservoir access cover.
im pollen filter access cover.
ed supply module (fuses).



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for a long time, or long

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## **MAINTENANCE AND CARE**



# **Checking tires**

Tire pressure should be checked and, if necessary, adjusted at least once a month (see paragraph "Tire pressure" under section "Technical specifications"). Tires should be also checked for the presence of wear or visible damages.

The original tires fitted on vehicle have special tread wear indicators helping defining when they need replacing. These indicators are impressed on tread pattern. Change tires as soon as tread wear indicators become visible.

#### NOTE:

- In order to maintain high performance and safety level under all driving conditions, Maserati strongly recommends to use tires equivalent to the originals in size, quality and performance when replacement is needed.
- Maserati recommends Maserati Genuine Tires marked with "MGT" logo specifically designed for its models.
- We recommend fitting winter tires on the vehicle at temperatures 45 °F (7 °C) since the driving performance of summer tires is reduced at low temperatures. Summer tires may be permanently damaged at extremely low temperatures.
- Comply with all state and local laws governing snow tire and tread depth requirements.

#### SCHEDULED MAINTENANCE

The following scheduled maintenance operations must be carried out according to the specified time or mileage intervals for maintaining warranty coverage and ensure original performance and reliability over time.

Shorter maintenance intervals could be necessary when vehicle is used under severe operating conditions, such as on dusty roads and/or for frequent or short journeys. Inspection and maintenance operations must be carried out whenever you suspect a failure has occurred.

Maserati strongly recommends that the maintenance operations at the specified intervals are carried out by an Authorized Maserati Dealer.

# Scheduled maintenance plan



See Warnings page 122

	Interval running coupons: every 12,500 mi (20,000 km) or 1 year						
Service coupons Main operations		1° 2° 3° 4° 4° Available Pre Pald Maintenance Program			5°	6°	
Vehicle road test		1		I		Ī	
Check with Maserati Diagnosis .	T	ı	T	ı	ı	1	
Engine oil and filter	R	R Replac	R e at le	R ast ever	R ry year	R	
Engine coolant level	1	1	1	Ī	ľ	Ī	



# EnnibH4

## **American Auto Collision**

155 North Beacon Street Brighton, MA 02135 (617) 782-7866

armensauto@gmail.com www.trustthisbiz.com/american\_auto\_collision

			1	Mileagu	2
SOLD BY	Y: Sersio	DATE: /2 /21/17	-	11205	
NAME:	STEPAN DETROSYAN	2017 MASERAT: GHIDI:			
ADDRES	· C·	Market Anni Lava (Alexandra de Cale	<u>UII)</u>		
QTY.	DESCRIPTION	N			
	OIL CHANGE FUIL SY,	\$	45	00	
	STEPAN PETROSYAN VIN # ZAM STRTA			· ·	
	* Customer provided Filter a	c;\			
	,	\$	50	00	
		:	*	0	<i>0</i> 0.
THANK	YOU	PAY THIS AMOUNT	\$	95	<i>0</i> 0
RECEIVED	BY:	SIGNATURE:			



## Synibat 5

## **American Auto Collision**

155 North Beacon Street Brighton, MA 02135 (617) 782-7866

armensauto@gmail.com www.trustthisbiz.com/american\_auto\_collision

SOLD BY	SERGIO	DATE: 0//02//	9 22 5	
	· OEKGIO	2017	MASERATIC	HEBL:
NAME:	STEPAN PETROSYAN/	VIN#ZAMS	FRITACH	12189
ADDRES				
CADDICO	<u>, d</u>			
QTY.	DESCRIPTION			
	SW40 Full SYNTHET	TC OIL CHANGE	\$ 45	<b>ු</b> වල
	REPLACED OIL FILTER			
	HAND WASH /WAX / V	Accum	\$ 95	೦೦
	CUSTOMER PROVIDED OIL	8 OFM FILTER		
THANK	<i>YOU</i> P.	AY THIS AMOUNT	\$140	00
RECEIVED	BY:	SIGNATURE:		

Mail- Cyhibit 6

Page 1 of 3

## EXTERNAL EMAIL: Fwd: MASERATI

Stepan Petrosyan

Mon 5/17/2019 3:02 PM



In:Stepan Petrosyan <Stepan Petrosyan@shaws.com>;

Sent from my iPhone

Begin forwarded message:

From: Stepan Petrosyan Date: March 29, 2019 at 7:08:28 PM EDT
To: Michelle Petrarca Subject: Re: MASERATI

Michelle.

Thank you for your response. I look forward to hearing from you on Monday.

Stepan

Sent from my iPhone

On Mar 29, 2019, at 6:07 PM, Michelle Petrarca <

wrote:

Stepan,

I am sorry that you feel that way. My call was to let you know that Maserati might ask for those receipts for the oil services.

We are here to advocate for you. I did say that we would also tell them that if they requested we can confirm if the proper filter has been placed in the vehicle. I can understand your frustration in the matter since it is your vehicle. As promised the information will be sent over to Maserati. The technician needs to re open a case as too much time elapsed. Maserati has already closed the current case, however, they are aware that you were looking for the receipts, so they will open with no issues.

I am an advocate for you and I think that maybe you might have been thinking I was not on your side, I do need to give you all of the information and don't want you to get caught off guard.

Let us move on and see what Maserati comes back with. I hope these receipts will suffice and we can get this done for you.

a, h, b A

## **AMERICAN AUTO COLLISION**

Workfile ID: Federal ID:

54a2993a 042732986

155 NORTH BEACON ST, BRIGHTON, MA 02135

Phone: (617) 782-7866

## **Preliminary Estimate**

**Customer: PETROSYAN, STEPAN** 

Job Number:

Insured:

PETROSYAN, STEPAN

Policy #:

Claim #:

N/A

Type of Loss:

Date of Loss:

Days to Repair: 0

Point of Impact:

Owner:

PETROSYAN, STEPAN

**Inspection Location:** 

AMERICAN AUTO COLLISION

155 NORTH BEACON ST **BRIGHTON, MA 02135** 

Repair Facility

(617) 782-7866 Business

**Insurance Company:** 

VEHICLE

2017 MASE Ghibli S Q4 4D SED 6-3.0L Turbocharged Gasoline Gasoline Direct Injection BLACK

VIN:

ZAM57RTA0H1218967

Interior Color:

TAN

Mileage In:

11,205 11,205

Vehicle Out:

License: 3FB362

Exterior Color:

BLACK

Mileage Out:

State:

Production Date:

Condition:

Job #:

TRANSMISSION

Automatic Transmission

4 Wheel Drive

POWER

**Power Steering** 

**Power Brakes** 

**Pawer Windows** 

Power Locks **Power Mirrors** 

**Heated Mirrors** 

Power Driver Seat

Power Passenger Seat Memory Package

DECOR

**Dual Mirrors Tinted Glass** 

\*\*\*\*\*\*\*\*\*

Console/Storage

Overhead Console Wood Interior Trim

CONVENIENCE

Air Conditioning

Intermittent Wipers Tilt Wheel

Cruise Control Rear Defogger

Keyless Entry

Alarm

Message Center

Steering Wheel Touch Cor 's

Telescopic Wheel Climate Control

Navigation System Backup Camera w/Parking Sensors

Home Unk

**RADIO** 

**AM Radio** FM Radio

Stereo Search/Seek

**CD Player** 

**Auxiliary Audio Connection** 

Satellite Radio Equalizer

SAFETY

Drivers Side Air Bag Passenger Air Bag

Anti-Lock Brakes (4) 4 Wheel Disc Brakes Front Side Impact Air Bags

Head/Curtain Air Bags

Positraction

Hands Free Device

ROOF

**Electric Glass Sunroof** 

**SEATS Bucket Seats** 

Leather Seats **Heated Seats** WHEELS

Aluminum/Alloy Wheels

**PAINT** 

Clear Coat Paint

**OTHER** 

**Traction Control** Stability Control Xenon Headlamps Headlamp Washers

Power Trunk/Gate Release

## **Preliminary Estimate**

## **Customer: PETROSYAN, STEPAN**

Job Number:

2017 MASE Ghibii S Q4 4D SED 6-3.0L Turbocharged Gasoline Gasoline Direct Injection BLACK

Line		Oper	Description	Part Number	Qty	Extended Price \$	Labor	Paint
1	#		FULL SYNTHETIC OIL CHANGE	······································	1	45.00		
2	#	i	5W40 FULL SYNTHETIC PENNZOIL EURO PLATINUM OIL (QUARTS)		<b>9</b>			
3	#		REPLACED OIL FILTER "OEM" PART#311401		1			•
<b>4</b>	#		REPLACED OIL FILTER GASKET PART#10261860		1			
5	#		REPLACED OIL DRAIN PLUG PART#104280		1			
6	#		*CUSTOMER PROVIDED OIL TILTER& COMPONENTS, & OIL**		1			
7	#		iandwash & Interior Acuum		1	50.00		•
8	#		HECKED & RESET TIRE RESSURES		1			
9	#	π	HIS INVOICE HAS BEEN ISSUED O REFLECT THE WORK OMPLETED		1			)
10	#	V	n above mentioned Echicle. On 12/21/17 & to Eplace		1	P	ينسب كالمستمدين	
11	#	HA	RIGINALLY ISSUED ANDWRITTEN INOVICE PER EQUEST OF		1			
12	#	α	JSTOMER.		1			
				SUBTOTALS		95.00	0.0	0.0

## **ESTIMATE TOTALS**

Category	Basis	Rate	Cost \$
Parts			95.00
Subtotal		V	95.00
Grand Total			95.00

<sup>\*\*</sup>IN BUSINESS SINCE '1980
THANK YOU FOR LETTING US SERVE YOU

PER MASSACHUSETTS REG. TITLE 212 CHAPTER 2.02(5), "THIS ESTIMATE HAS BEEN PREPARED AND SWORN TO UNDER THE PENALTIES OF PERJURY."

Canibat 8

## **AMERICAN AUTO COLLISION**

Workfile ID: Federal ID: 9fafd37a 042732986

155 NORTH BEACON ST, BRIGHTON, MA 02135 Pinone: (617) 782-7866

**Preliminary Estimate** 

**Customer: PETROSYAN, STEPAN** 

Job Number:

Insured:

PETROSYAN, STEPAN

Policy #:

Claim #:

Type of Loss:

pe or Loss:

Date of Loss:

Days to Repair: (

Point of Impact:

PETROSYAN, STEPAN

Owner:

Inspection Location.

AMERICAN AUTO COLLISION 155 NORTH BEACON ST

BRIGHTON, MA 02135

Repair Facility

(617) 782-7866 Business

**Insurance Company:** 

VEHICLE

2017 MASE Ghibli S Q4 4D SED 6-3.0L Turbocharged Gasoline Gasoline Direct Injection BLACK

VIN:

ZAM57RTA0H1218967

Interior Color:

TAN

Mileage In:

22,572 22,572 Vehide Out:

License:

3F8362

Exterior Color:

BLACK:

Mileage Out:

----

State:

MA

Production Date:

Condition:

Job #:

TRANSMISSION

Automatic Transmission
4 Wheel Drive

POWER
Power Steering

Power Brakes

Power Windows Power Locks

Power Mirrors

Heated Mirrors

Power Driver Seat Power Passenger Seat

Memory Package
DECOR

Dual Mirrors Tinted Glass

Console/Storage

Overhead Console

Wood Interior Trim
CONVENIENCE

Air Conditioning

Intermittent Wipers

Tilt Wheel Cruise Control Rear Defogger

Keyless Entry

Alarm

Message Center

Steering Wheel Touc. Tentrols

Telescopic Wheel Climate Control

Navigation System

Backup Camera w rinking Sensors

Home Link

**RADIO** 

AM Radio

FM Radio Stereo Search/Seek

CD Player
Auxiliary Audio Connection

Satellite Radio

Equalizer

SAFETY

Drivers Side Air Bag Passenger Air Bag Anti-Lock Brakes (4) 4 Wheel Disc Brakes Front Side Impact Air Bags

Head/Curtain Air Bags Positraction Hands Free Device

ROOF

Electric Glass Sunroof

SEATS

Bucket Seats Leather Seats

Heated Seats
WHEELS

Aluminum/Alloy Wheels

PAINT

Clear Coat Paint

Traction Control
Stability Control
Xenon Headlamps

Headiamp Washers
Power Trunk/Gate Release

## Preliminary Estimate

## **Customer: PETROSYAN, STEPAN**

Job Number:

2017 MASE Ghibli S Q4 4D SED 6-3.0L Turbocharged Gasoline Gasoline Direct Injection BLACK

Line		Oper	Description	Part Number	Qty	Extended Price \$	Labor	Paint
1	#	FUL	L SYNTHETIC OIL CHANGE		1	45.00		
2	#	PEN	10 FÜLL SYNTHETIC NZOIL EURO PLATINUM OIL ARTS)		9			
3	#		LACED OIL FILTER "OEM" F# 311401		1			
4	# .**		ACED OIL FILTER GASKET 1" PART #10261860		1			
5	#		alced oil drain plug 1" Part # 104280		1			
6	#	AND	USTOMER PROVIDED OIL OIL FILTER & PONENTS***		1			
7	#	HANI VACL	O WASH, WAX, & INTERIOR JUM		1	95.00		
8	#		INVOICE HAS BEEN ISSUED EFLECT WORK COMPLETED		1			
9	#		'E DESCRIBED VEHICLE ON L/19 & TO REPALCE		i			
10	#		INALLY ISSUED DWRITTEN INVOICE PER JEST		1			
				SUBTOTALS		140.00	0.0	0.0

## **ESTIMATE TOTALS**

Category	Basis	Rate	Cost \$
Parts			140.00
Subtotal			140.00
Grand Total			140.00
Deductible			0.00
CUSTOMER PAY	*		0.00
INSURANCE PAY			140.00

\*\*IN BUSINESS SINCE '1980
THANK YOU FOR LETTING US SERVE YOU



PER MASSACHUSETTS REG. TITLE 212 CHAPTER 2.02(5), "THIS ESTIMATE HAS BEEN PREPARED AND SWORN TO UNDER THE PENALTIES OF PERJURY."

ExhibA o

4/22/19, 9:52 PM

Re: Quote

Stepan Petrosyan Mon 4/22/2019 8:05 PM

To: Michelle Petrarca Cc: Jose Grullon Cc: Jose Grullon Cc: Vicantia Control C

Is it possible to get it in 'written estimate' format?

Sent from my iPhone

On Apr 22, 2019, at 3:49 PM, Michelle Petrarca < m> wro

Good Afternoon.

Parts cost for complete engine is \$18, 361.25. Labor costs \$10,341.57

Regards Michelle

From: Stepan Petrosyan

Sent: Monday, April 22, 2019 3:32 PM

To: Michelle Petrarca < N

Cc: Jose Grullon <

Good Afternoon Michelle / Jose,

Just following up to see if you were able to prepare a written estimate for the repairs?

Thanks, Stepan

Sent from my iPhone

On Apr 19, 2019, at 11:24 AM, Stepan Petrosyan

wrote

Could you please send me a written estimate so I know what part of the money will be for materials and what will be for labor and scope of work that will be done.

Thanks,

Sent from my iPhone

On Apr 19, 2019, at 10:08 AM. Michelle Petrarca

\$28,708.82 tax included

31179

Promised: 13:36 07MAR19

\*INVOICE\*

**DUPLICATE 3** 

**PAGE** 

En 1,6710

Herb Chambers Maserati 531 Boston Post Road, Rte. 20

Wayland, MA 01778

MASERATI 508-358-3500

www.herbchambers.com

CUSTOMER HO. 6515		SERVICE ADVISOR	STASKAWICZ	TAG NO.	PAVOICE DATE	HIVOICE NO.
0010		HOURLY RATE	LICENSE NO.	JT967	17 Apr 2019	31179 no. stock / stock
STEPHAN PET	ROSYAN	0.00	<u> </u>		BLACK	M421
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ve contractories		VEHICLE IDENTIFICAT	ION HO.)		DELIVERY DATE	IM SERVICE DATE
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Ü	SED OR CHARGES WILL BI	E APPLIED.	CARS MUST		•	
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2 1	492 WM 731325 LOW PROFILE MIN	II FUSE 25				(N/C)
PARTS:	0.00 LABOR: 0.0 SEAT WIRING. TAPED MOT	OO OTHER:	0.00 NSTALLĘD ZI	TOTAL LIN P TIES ON	Æ 0:	0.00
	*****			*****	*	
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57 plea	ase perform campaign codate	amapign 3	44 Q4 logo			
	492 WM					(N/C)
	70101231 SQ4 BADGE					(N/C)
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□AMEX	□CHARGE		OTHER	PARTS		
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ITANK	YOU FOR CHOOSING HERB C	HAMBERS M	ASERATI	SUBLET REPAI	AS	
				MOSCELLANEOUS CO	HARGES	
				TOTAL CHARG		
	Customer Signature			LESS DISCOUNTAINS		
Moral and state laws require th	Environmental Complianco	n disposant at his a fluoris-		SALES TAX		(878)985 TE 998 - 24
afa manner. Any charges for er	nvironmental compliance relibet our conformity to federal and	erate gaw in addition to on	concern for the preservation of	PLEASE PAY THIS	AMOUNT KEEPS	

31179

Promised:13:36 07MAR19

\*INVOICE\*

**DUPLICATE.3** 

PAGE

Herb Chambers Maserati 531 Boston Post Road, Rte. 20

MASERATI 508-358-3500

Wayland, MA 01778

www.herbchambers.com

CUSTOMER NO.		SERVICE ADVISOR		TAG NO.	INVOICE DATE	INVOICE NO.
6515		505 SEAN S		T967	17 Apr 2019	31179
CTEDUAL DETRO	OX ( 5 0 )	O.OO	ICENSE NO.	PO NO.	COLOR BLACK	MO. STOCK / STOCK
STEPHAN PETRO	SYAN	YEAR/MAKE/MODEL		<u> </u>	MIREAGE IN	MILEAGE OUT
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TATE ODGODE	TOTAL MATERIAL MATERIAL				· · · · · · · · · · · · · · · · · · ·	
O please perf	TECH TYPE HOURS orm campaign 354			LIST	NET	TOTAL
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	492 WM	77 m 22 m				(N/C)
PARTS: 0	000401 NOISE-PROOF F00 LABOR: 0.0		0 00			(N/C)
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deral and state tawa require that all hi	stardous waste (eil, solvents, anti-ficete, etc.) must be di- antal compliance refect our conformity to federal and any	speced of by a licensed com	ractor in an environmentally	PLEASE PAY THIS	AMOUNT	XXXXXXXXXX

Case	:1:19-cv-12425-DJC. Docu	ment 1-1. Filed	1.11/27/19: Page 47 o	f 69
		·		
31179	Promised:13:36 07MAR19	"INVOICE"	DUPLICATE 3	PACE

PAGE

Herb Chambers Maserati
531 Boston Post Road, Rte. 20
Wayland, MA 01778
508-358-3500

www.herbchambers.com

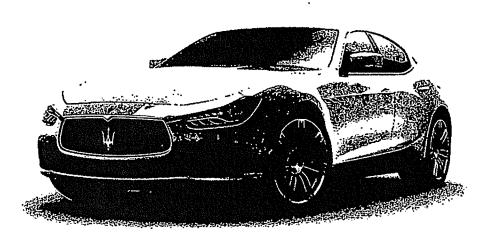
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6515			505 SEAN	STASKAWI	C7	TAG NO. T967		INVOICE DATE	INVOICE NO.
			HOURLY RATE	LICENSE NO.		PO NO.		17 Apr 2019	31179
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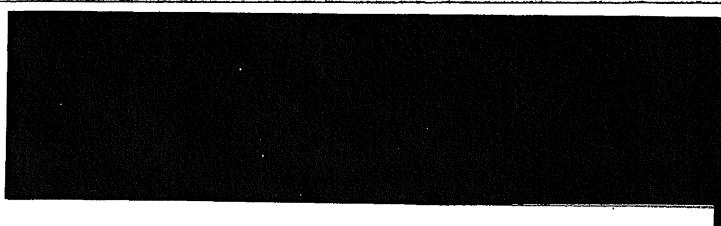
□cash □visa	CHECK CK NO. [		DESCRIPTION	3 20195	TÖTÁLS
	MASTERCARD		TIRLIDANA ROBAL	\$	0.00
☐ AMEX	CHARGE	☐ OTHER	PARTS	\$	0.00
THANK YOU	FOR CHOOSING HERB CHAMBER	PS MACEBATI	GAS, OR, WITH	\$	0.00
	Will Chamber	IS WASERATI	Sublet Repairs	\$	0.00
			M2CELLAKEOUS CHARGES	\$	0.00
<u> </u>			TOTAL CHARGES	, \$	0.00
	Customer Signature		LESS DISCOUNTANSURANCE	\$	0.00
Federal and state laws require that all have safe manner, Any charges for environment	Environmental Compliance ridous waste tell, softense, and freeze, etc.) must be disposed of by a	licensed contractor to an action	SALES TAX	\$	0.00

# Emphip H 11



WARRANTY CARD GARANTÍA





## **Limited Warranty**

The MASERATI limited warranties contained in this booklet are limited to the United States of America and Puerto Rico and apply only to vehicles sold and serviced in the United States and Puerto Rico.

Maserati North America, Inc. (herein referred to as MASERATI) warrants to the first retail purchaser and to subsequent retail purchasers (except as hereinafter provided) each new U.S. specification MASERATI Vehicle sold by an Authorized MASERATI Dealer to the retail purchaser to be free under normal use and service from defects in material and workmanship for a period of forty-eight (48) months or 50,000 miles (whichever comes first) from the date of delivery to the first retail purchaser.

To obtain warranty service coverage, on discovery of a defect in workmanship or material, the vehicle must be brought to any Authorized MASERATI Dealer in the U.S. or Puerto Rico during normal business hours. The Authorized MASERATI Dealer will, without charge for parts or labor, either repair or replace the defective parts using new or authorized remanufactured parts. The decision to repair or replace said parts is solely the prerogative of MASERATI. Parts for which replacements are made become the property of MASERATI.

ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARE LIMITED TO THE DURATION OF THIS EXPRESS LIMITED WARRANTY.

MASERATI NORTH AMERICA, INC. HEREBY EXCLUDES INCIDENTAL AND CONSEQUENTIAL DAMAGES, INCLUDING LOSS OF TIME, INCONVENIENCE, OR LOSS OF USE OF THE VEHICLE, FOR ANY BREACH OF ANY EXPRESS OR IMPLIED WARRANTY OF MERCHANTABILITY, APPLICABLE TO THIS PRODUCT.

Some states do not allow limitation on how long an implied warranty lasts, so the above limitation may not apply to you. This warranty gives you specific legal rights and you may have other rights which vary from state to state.

Safety Belt Warranty-Kansas Safety belts are covered under the new car

limited warranty for a period of 10 years, unlimited mileage from the date of purchase.

## **BBB AUTO LINE:**

If your concern is still not resolved to your satisfaction, MNA offers additional assistance through BBB AUTO LINE in CALIFORNIA, FLORIDA, and MINNESOTA.

BBB AUTO LINE is a dispute resolution program administered by the Council of Better Business Bureaus. BBB AUTO LINE resolves disputes through arbitration. Arbitration is an informal proceeding in which an impartial third party renders a decision after a hearing at which both parties have an opportunity to be heard.

The program is free of charge to you, the consumer, but there are some minimum requirements for participation in the program. Please contact BBB AUTO LINE at the address or phone number below for more details:

BBB AUTO LINE

3033 Wilson Boulevard, Suite 600

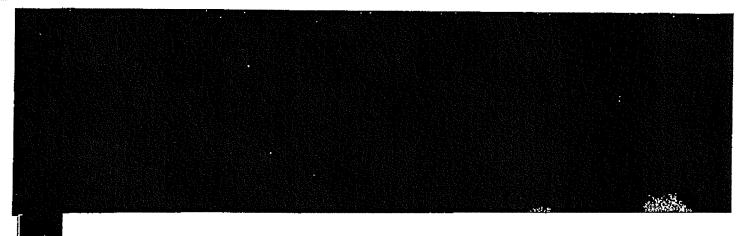
Arlington, VA 22201-3843 1-800-955-5100

If you wish to use the program and you qualify for participation, you will be required to provide the following information:

- Your name and address
- The Vehicle Identification Number (VIN)
- The make, model and year of your vehicle
- A description of the problem with your vehicle

BBB AUTO LINE will also ask you for other information that may help resolve your concerns, such as the purchase price of your vehicle, any mileage at the time of purchase, the current mileage, and copies of the repair orders.

BBB AUTO LINE will notify you when your claim has been filed. If you decide to arbitrate, you may attend the hearing in person or by telephone. You may bring witnesses and give supporting evidence. You may also submit your claim in writing and ask for a decision on the documents you submit without attending the hearing. BBB AUTO LINE will usually render a decision within 40 days from the time you file your complaint.



## **Exclusions from Warranty**

MASERATI's obligation under the above warranty excludes:

- · Wear and tear items:
  - Battery
  - Clutch release bearings
  - Clutch pressure plates and center plates
  - Tires
  - Wiper blades
  - Seat and backrest covers
  - Floor coverings
- Spark plugs
- Batteries for key fobs and alarms
- Light bulbs
- Driving belts
- Brake linings and disc pads
- Rubber parts
- Remote control transmitter battery replacement;
- Fading and deterioration of paint, chrome and trims due to normal wear or abnormal exposure to the elements or abnormal climatic conditions;
- Normal maintenance services, including but not limited to:
  - Lubrication and filters;
  - Replacement of brake pad linings;
  - Replacement of clutch disc and pressure plates;
  - Replacement of windshield wiper blades:
- Replacement of light bulbs and fuses;
- Wheel alignment, balancing and adjustment;
- Tires, which are warranted separately by the tire manufacturer. The applicable tire warranty booklet for your vehicle has been placed in your car.

- Glass breakage, unless it occurs as a result of defects in material or workmanship.
- Damage by use of fuel, oil or lubricants other than those specified, as indicated in your Owner's Manual.
- Damage to the interior (soft trim) due to normal wear and tear, misuse, or negligence.
- Damage caused by environmental conditions (e.g., acid rain)
- Damage which results from negligence, improper operation of the vehicle, improper repair, lack of improper maintenance, environmental influences, flood, accident or fire damage, road salt corrosion, or use of improper or contaminated fuel.
- Damage to the engine, transmission or any related component caused by improper shifting of the transmission.
- Repairs which are required as result of improper maintenance, misuse, negligence and accidents or due to repairs not compliant to manufacturer standards.
- Modification of the vehicle or installation of any performance accessories or components attached to the vehicle which alters the original components, electrical interference, electrical short, radio static, water leaks and wind noise.
- Maintenance services and parts when replaced during maintenance such as spark plugs (gasoline engines only), lubricants, fluids, engine tune-up parts, replacement of filters, coolant, and refrigerant.

- Failure to maintain the vehicle properly in accordance with the instructions in the Owner's Manual or the Service section of this Statement that results in the failure of any part of the vehicle.
- · Failure to Maintain Battery:
  - If you drive your MASERATI vehicle only for short distances over a prolonged period of time, without an occasional drive at highway speeds, the engine's charging system will not maintain the battery charged.
  - Insufficient use of the vehicle could result in short term starting problems and in the long term could damage the battery.
  - Consider using a proper trickle charger, following the trickle charger's manufacturer instructions to maintain the battery state of charge.
  - Consult your Authorized MASERATI Dealer regarding battery removal. If the battery will be stored for over 3 months, it must be recharged every 3 months or else it will be damaged and useless.

12

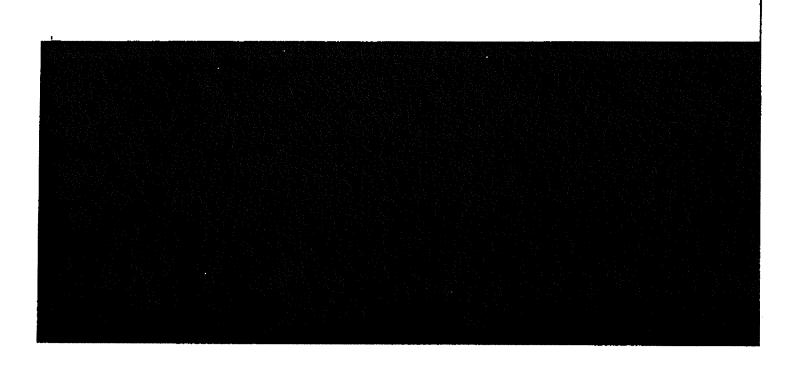
Tires are warranted by their respective manufacturer. See the Tire Warranty Statement.

Driving over rough or damaged road surfaces, as well as debris, curbs and other obstacles can cause serious damage to wheels, tires and suspension parts. This is more likely to occur with low-profile tires that provide less cushioning between the wheel and the road. Be careful to avoid road hazards and reduce your speed, especially if your vehicle is equipped with low-profile tires.

Non-Genuine MASERATI parts and accessories - While you may elect to use non-genuine MASERATI parts and accessories, Maserati shall have no obligation under the new vehicle warranty to pay for repairs that include Non-genuine MASERATI parts or accessories or for any damage resulting from the use of Non-Genuine parts.

Non-Factory approved parts and accessories: While you may elect to use non-Factory approved parts and accessories, MASERATI shall have no obligation to pay for repairs that include Non-factory approved parts and accessories or for any damage resulting from the use of Non-factory approved parts and accessories

Modification of the vehicle or installation of any performance accessories or components attached to the vehicle which alters the original components, electrical interference, electrical short, radio static, water leaks and wind noise. This warranty shall be null and vold if the Vehicle Identification Number (VIN) has been altered or cannot be read, if the odometer has been replaced or altered and the true mileage cannot be determined, if the vehicle has been declared a total loss or sold for salvage purposes, or if the vehicle has been used in any competitive event.



## Normal Vehicle Use

The owner's maintenance instructions contained in the Owner's Manual are based on the assumption that the vehicle will be used as designed:

- To carry passengers and cargo within the limitations indicated on the vehicle Tire
- Label affixed inside the car;
- On reasonable road surfaces within legal operating limits;
- On a daily basis, as a general rule, for at least several miles.

## **Owner Obligations**

The operation, maintenance and care of your MASERATI according to the instructions and requirements listed in your Owner's Manual and Warranty and Service Book is your responsibility.

Items such as, but not limited to, cleaning, polishing, lubrication, tune-ups, replacement of worn wiper blades and brake pads, must be completed at the recommended intervals or at shorter intervals, if required, and are the owner's responsibility.

It is also your responsibility to keep a copy of all repair orders and receipts as well as all records of all maintenance services performs including engine and oil filter changes.

Records of these services may be requested for substantiation of proper maintenance, and should be transferred to each subseque owner.

For your convenience, each one of the service maintenance records contained in the booklet has a specific space for the signature of the person performing the maintenance service.

## **General Warranty Information**

## **Warranty Service**

During the warranty period, warranty service as provided by this policy will be performed by any Authorized MASERATI Dealer in the U.S.A. or Canada. There will be no charge for the parts or for the labor to replace the parts, provided you bring your vehicle to the dealer. As the service during the warranty period may have to be performed by an Authorized MASERATI Dealer other than the selling dealer, this booklet will be proof that your car is within the warranty period; otherwise, the servicing dealer may charge you for the warranty work.

## **Customer Assistance**

Maserati North America Inc., and Authorized MASERATI Dealers are extremely interested in your satisfaction with, and loyalty to, our products. Therefore, should you encounter a problem in connection with your vehicle or its warranty, we suggest that you follow the procedures in the order as outlined herein:

- 1) Contact your Authorized MASERATI Dealer principal (cr the designated manager) and discuss the particular condition encountered. This should result in the necessary corrective action. If it does not, proceed with step 2.
- 2) Contact Maserati North America at: 250 Sylvan Avenue Englewood Cliffs, NJ 07632 Telephone: 201-816-2600

It will greatly assist if you have the followin information available when you contact an dealer or Maserati North America:

- Model and year of vehicle:
- Chassis number of vehicle:
- Date of Purchase:
- Name of Selling Dealer:
- Present Mileage of Vehicle:
- Nature of condition encountered (please provide as much information as possible)

## Note:

It is the direct responsibility of the Authoriz MASERATI Dealer to take care of any problems or answer any questions which you may encounter with your MASERATI. However, Maserati North America Inc., is ready and willing to intercede on your behashould the occasion arise.

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Mail - 5

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Page 1 of 2

EXTERNAL EMAIL: Fwd: MASERATI

Stepan Petrosyan

Mon 6/17/2019 2:57 PM

Stepan Petrosyan

Sent from my iPhone

Begin forwarded message:

Good Afternoon Stepan,

I had forwarded your invoices yesterday to Maserati as we said we would. The case was forwarded to Maserati Warranty Management.

At this time they have refused the claim and closed. "Attached maintenance receipts are not valid per Maserati requirements. No invoice number on them, no customer signature and no indication that they were paid. The invoice also states that the customer provided the oil and OEM filter."

You are welcome to call Maserati Customer Care at this time if you wish. 201.510.2369

This decision has been made on the factory level. It is not made on the dealer level. We give them all of the information that they require and all information that you have given us.

Please let us know this week how you are going to proceed with the vehicle. Will you be contacting your insurance company? If you have any questions please contact us.

Unfortunately, we will also be needing the loaner vehicle back as well.

Kind regards,



## MONTHLY EXPENSES

	March	April	May	June	July	August	September	October	NOV	DEC	JAN	Total	
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Maserati Expenses								<del> </del>	<b>-</b>	$\vdash$			
Monthly lease payments	\$601.25	\$ 601.25	\$ 601.25	\$ 601.25	\$ 601.25	\$ 601.25	\$ 601.25	\$ 601.25	<del>                                     </del>	<del> </del>	<b>-</b>	\$4,83	00.00
Car Insurance/month	\$268.00	\$ 268.00	\$ 268.00	\$ 268.00	\$ 268.00	\$ 268.00	\$ 268.00	\$ 268.00	┼	<del> </del>		\$2,14	
Excise Tax/month	\$ 92.00	\$ 92.00	\$ 92.00	\$ 92.00	\$ 92.00			\$ 92.00	<del>                                     </del>	<del>                                     </del>	<b></b>		14.00
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Exhause pipe repair				\$ 200.00									0.00
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GRAND TOTAL													2 00
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## PETER KELMAN, ESQ.

ATTORNEY AT LAW
375 TOTTEN POND ROAD, SUITE 102
WALTHAM, MASSACHUSETTS 02451-2010

Www.KelmanLaw.Com PKelman@KelmanLaw.com

PHONE: (781) 684 - 8448 Fax: (781) 207 - 7897

## By First Class Mail

July 10, 2019

Sharon Shin, Esq.
Lewis Brisbois
633 W. 5th Street, Suite 4000
Los Angeles, CA 90071
Email: <a href="mailto:sharon.Shin@lewisbrisbois.com">sharon.Shin@lewisbrisbois.com</a>

Giovanni Tosti, Manager Herb Chambers of Wayland, Inc. 533 Boston Post Road Wayland, MA 01778

Re: Stepan Petrosyan, Vehicle ID # ZAM57RTA0H12249867

Dear Ms. Shin and Mr. Tosti:

Unfortunately, I have not received a proposal from either of you to resolve the dispute with respect to Stepan's automobile.

Thus, I am an advising you that unless this matter is resolved within the next 30 days, I will bring a lawsuit against all appropriate parties alleging violations of Massachusetts General Laws Chapters 93A, 93B, 176D, and 128 U.S.C. §§ 1961 – 1968 for all of the reasons that I have set forth in my previous communications to you. Other causes of action will be cited as appropriate.

For your convenience and the convenience of any new eyeballs that may be viewing this for the first time, I will briefly set forth the relevant facts which give rise to Mr. Pertosyan's claims. I will be as concise as possible and mince no words.

On November 12, 2016, Mr. Petrosyan leased the above vehicle from Herb Chambers of Wayland, Inc. Mr. Petrosyan had the car serviced as required, meaning that all service to maintain the car as set forth in the owner's manual was performed. Namely, Mr. Petrosyan had the oil changed twice at 11,000 miles and 22,000 miles by his personal mechanic. If there is any doubt as to whether such service was indeed performed, please see Exhibit A, Affidavit of Sarkis Toukhmanian. Moreover please note that the invoice given to Stepan when he retrieved his car from Herb Chambers contained the following notes: "Checked oil level, oil is full. ... Oil does

July 10, 2019

Sharon Shin, Esq. Giovanni Tosti

Page 2 of 3

not look to have [any] fuel or metal in it." Such observations are inconsistent with any claim that Stepan had not changed his oil as recently as January 2019.

On or about February 25, 2019, Stepan contacted Herb Chambers so that some recall work could be taken care of. At that time his check engine had been going on and off, flickering so to speak. He reported that to Herb Chambers and was told that since the light did not remain on, that there was no urgency for his car to be serviced, and that any service relative to the light could wait until his recall work was done. Herb Chambers scheduled Stepan for service on March 7 to handle the recall work and the engine issue. On or about February 28, Stepan called Herb Chambers again because he now noticed a knocking sound coming from the engine. Herb Chambers told Stepan that such a sound was common and once again there was no reason for immediate service. Herb Chambers said that this issue would be dealt with during the already scheduled March 7 appointment. Further, Herb Chambers told Stepan that the engine issues would be covered by Maserati's warranty.

Stepan brought his car to Herb Chambers on Thursday, March 7 for his appointment. Herb Chambers kept his car for five days before informing Stepan as to the results of its service. On March 11, Herb Chambers called Stepan and told him he needed a new engine. Herb Chambers did not tell Stepan why a new engine was needed; Stepan was simply told this conclusion without any reason for the diagnosis. In fact, to this day, Stepan has never been told why the car needs a new engine. He asked Herb Chambers about this and got evasive answers. Basically, Herb Chambers did not respond to the question and just talked about the fact that this was a warranty job, and that it was up to Maserati USA ("Maserati") to determine if Maserati would cover the cost of repair.

As I have written about extensively, especially in my letter to you dated June 24, 2019, Maserati ultimately denied to cover the cost of replacing the engine under its warranty. I have attached a redacted copy of that letter, once again, for novice eyeballs. On April 17, when Stepan retrieved his car from Herb Chambers, after it had remained there for five weeks, Herb Chambers gave Stepan an invoice, invoice number 31179, dated April 17, 2019, in which Herb Chambers set forth the reasons that Maserati denied warranty coverage. The stated reasons were in quotes, suggesting that it was language that Herb Chambers received from Maserati and was quoiting ver batim. As I explained in my June 24 letter, all of the stated reasons were either outright lies, inventions of non-existent contract provisions, or irrelevant to the subject matter at hand. Nothing but the inadequacy of the maintenance receipts was cited as a reason for denying warranty coverage. Silence speaks volumes, and the combined silence of Maserati and Herb Chambers as to any other condition to disqualify warranty coverage will scream fraud if some other reason is now cited, ex post facto.

Without question, many suspicious and unexplained facts and circumstances of this highly dubious transaction clearly give rise to claims under the aforementioned statutes, including but not limited to the following,: (a) the failure of Herb Chambers to adequately service Stepan's car

July 10, 2019

Sharon Shin, Esq. Giovanni Tosti

Page 3 of 3

when he notified them of its mechanical problems, (b) the failure of Herb Chambers to ever disclose to Stepan the reason the engine needed to be replaced; (c) the mendacity of Maserati to invent fictitious warranty requirements as the basis for denying warranty coverage to Stepan; (d) the failure of Maserati to honestly deal with Stepan with respect to processing his warranty claim; and (e) the stupidity and deceptiveness of Maserati to rely solely on Herb Chambers for an assessment of the damage to Stepan's car (never a good idea to ask the child whose hand you caught in the cookie jar to tell you who stole the cookies).

Demand is hereby made for treble payment of all damages incurred by Stepan as a result of your unfair acts and deceptive practices and for payment of all attorney's fees incurred by Stepan in prosecution of this claim.

Unless this matter is resolved in a timely manner in accordance with the demand set forth above, suit will be filed immediately. No accommodations will be given to enlarge any period of time for discussions.

I look forward to your response.

Thank you.

Sincerely yours,

Peter Kelman

Enc.

CC: Stepan Petrosyan (via email)

## Affidavit of Sarkis Toukhmanian

I, Sarkis ("Sergio") Toukhmanian, hereby declare, under the pains and penalties of perjury that the following statements are true:

- 1. I am the son of Armen Toukhmanian, the owner of American Auto Collision, Inc., a Massachusetts corporation. My father has owned the company for over 35 years.
- 2. I am a mechanic who specializes in automotive repairs and service. I am the current manager of American Auto Collision, Inc.
- 3. Stepan Petrosyan is a customer of mine. I have serviced his automobile.
- 4. Upon review of the attached invoices, I recall performing a routine oil change and routine cleaning of his Maserati in December of 2017 and January of 2019.
- 5. Upon review of the attached invoices, I recall that Stepan provided me with the oil and the oil filter that I used for the oil changes.

Bv.

Sarkis Toukhmamian

Date

## PETER KELMAN, ESQ.

ATTORNEY AT LAW
375 TOTTEN POND ROAD, SUITE 102
WALTHAM, MASSACHUSETTS 02451-2010

Www.KelmanLaw.Com PKelman@KelmanLaw.com

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## By First Class Mail & Email

June 24, 2019

Sharon Shin, Esq.
Lewis Brisbois
633 W. 5th Street, Suite 4000
Los Angeles, CA 90071
Email: Sharon.Shin@lewisbrisbois.com

Re: Stepan Petrosyan, Vehicle ID # ZAM57RTA0H12249867

Hello Sharon,

I thought I would send you this letter to give you some additional food for thought while you await receipt of documents from Maserati USA.

This weekend I had an interesting discussion a colleague. I went for a walk with an attorney friend of mine and our dogs. While we were walking I told him a little bit about the dispute between Stepan and you. My friend said it reminded him of some matters he had handled a while ago where, and this might be the part that is hard to believe, he found the RICO statute to be applicable. He then told me a little bit about RICO. And the more I thought about it I think he is right.

Legal Department Maserati, USA

## Page 2 of 5

It seems to me, that based on the facts that I know now, that there may be some collaboration, or in the words of the statute, conspiracy, between Maserati USA and Herb Chambers of Wayland. I find it rather extraordinary that each of you could come up with a similar story that would require Stepan to submit detailed maintenance receipts to you when detailed maintenance receipts are not required by your warranty. In fact, it's hard for me to fathom why you and Herb Chambers of Boston asked Stepan to provide maintenance receipts subsequent to the ones he originally provided. I have no idea where either party came up with the story that the warranty required submission of maintenance receipts requiring Stepan's signature for gosh sakes. However, I remain open to the fact that I may have missed this language in the warranty. So, if I have overlooked that language, and if you can point it out to me, I would be grateful and will reconsider my position.

But if you are going to assert that Stepan was bound by warranty language requiring the submission of detailed maintenance receipts, let me advise you of this observation. At the time Stepan leased his vehicle from Herb Chambers, he entered into a Motor Vehicle Purchase Contract. I attach a copy of said Motor Vehicle Purchase Contract to this letter. Note that right in the middle of the contract, enclosed in a little box, there is a section entitled "WARRANTY INFORMATION." The language below the title reads as follows:

This vehicle carries an express warranty. Purchaser may obtain a copy of such warranty from the dealer at time of order and will receive the warranty at time of delivery.

As you may have surmised by now, Stepan is a fairly meticulous record keeper. He has given me all of the documents he received from Herb Chambers when they delivered his car to him in November of 2016. At that time, Stepan received a booklet entitled Maserati Ghibli Warranty Card. As far as I can tell, that's the warranty referred to in the Motor Vehicle Purchase Contract. Unless you can show that someplace in that booklet there is language requiring Stepan to provide the detailed maintenance receipts you now ask for, I think you are on thin ice.

Back to the RICO statute. Upon review of the statute, I think all elements for a cause of action are present. You see, you told me on the phone that there were several reasons that Maserati USA can deny coverage under a warranty. You said there were three reasons that warranty coverage is typically denied. However, in looking at the invoice that Stepan received from Herb Chambers of Wayland, I think Maserati USA told Stepan its reason for denial of coverage, as communicated through its agent, Herb Chambers.

The day Stepan retrieved his car from Herb Chambers, he was given an invoice. At the end, that invoice states: "Warranty response from Maserati as follows." That is unambiguous. Herb Chambers was listing for Stepan Maserati's reason for denying warranty coverage. Your reason, stated right on that invoice, was that the maintenance receipts he submitted were insufficient for

Legal Department Maserati, USA

## Page 3 of 5

your requirements. So, I don't see how you could now claim that there were other reasons. As they say in the law, I think you are estopped from now asserting any other reason.

Now let's examine those reasons that Herb Chambers stated that you stated were the reasons the maintenance receipts that Stepan submitted were unacceptable. I quote from the invoice Herb Chambers delivered to Stepan on April 17, 2019. That invoice, in the last paragraph states:

"Attached maintenance receipts are not valid per Maserati requirements. No invoice number on them, no customer signature, and no indication that they were paid. The invoice also states that the customer provided the oil and OEM filter."

Now let's examine the veracity of each of those statements, one by one. First of all, where are these Maserati "requirements" set forth? Were these requirements ever communicated to Stepan? If so, please tell me where and when and in what form? And if these requirements were not communicated to Stepan, then under what theory of law is he bound by them? Second, you state no invoice number on them. That's funny, in the upper right hand corner of the first page of each invoice, I see an item labeled 'Workfile ID:". Is this not an invoice number? If not, what is it? Or is this another case of not fulfilling some Maserati requirement that we are not aware of? Third, you state there is no indication they were paid. Again, that's funny, I think I see on page two of each invoice the stamped legend "PAID." Do you see that? I suspect so. Fourth, you claim that there is no customer signature on each invoice. Well that is a stumper. A stumper in that I can't ever remember providing a mechanic with my signature to a customer invoice for an oil change. Typically, a customer may be asked to sign a statement that the mechanic can perform the required work, but asking a customer to sign an invoice is not something I am familiar with. I will be interested to listen to your expert testimony that such is the customary way that business is done. Finally, your last comment is that the customer provided the oil and OEM filter. True. And was there anything wrong with the oil and the OEM filter that Stepan provided? You don't say that. In fact, if you check the part numbers listed after each component, you will discover that they are genuine Maserati part numbers.

So, as I tally my scorecard for evaluating your objections to the receipts Stepan gave you, I have the following:

- No contractual basis for your claim that Stepan was required to submit detailed maintenance receipts;
- Two lies:
- One irrelevant statement about a non-existent course of business; and
- One accurate statement that shows Stepan provided authentic Maserati parts.

And for all of the above reasons, and only those reasons, Maserati declined to honor its warranty.

Legal Department Maserati, USA

Page 4 of 5

But please don't get me wrong, none of the above paragraph matters, because none of it was a condition precedent to Maserati honoring the terms of its warranty. I get the distinct feeling that after Stepan purchased the lease for this \$64,000 automobile, which lease came with your new car warranty, that Maserati wanted to make it difficult for Stepan to receive any benefit under that warranty. A warranty which had a cost bundled into the purchase price of the automobile. Why would Maserati want to treat Stepan like that? Why would any manufacturer of any item want to treat its customer that way?

The way I look at it, you and Herb Chambers constitute separate parties, engaging in a common conspiracy (sorry to use such a charged word), using the required instrumentalities, all for the purpose of disguising the failure of Herb Chambers to properly advise Stepan when he called to inform Herb Chambers about the symptoms of engine failure, namely the engine knock and the flashing check engine light. And those symptoms required immediate attention, but for some reason Herb Chambers failed to provide the service that was required. And then the two of you engaged in a concerted cover up designed to protect each of you from bearing the \$37,000 expense of repairing Stepan's engine, which was damaged by the failure of Herb Chambers to promptly service it when Stepan told Herb Chambers of those conditions. And that concerted cover up consisted of inventing apocryphal terms that you insisted that Stepan had to comply with before he was entitled to receive benefits under his warranty. Yes, I think the facts fit the statute rather well. What do you think?

I have one other theory that I would like to run by you. I have always been interested in this line of thought, and I think this case I will give me a perfect opportunity to explore it. My theory is this. That by denying coverage to Stepan which it should provide pursuant to its warranty, Maserati USA is engaging in a form of insurance fraud. I am certain that when Stepan paid for his new Maserati via his lease, some consideration went to Maserati USA because of its generous warranty. And now I believe you are denying coverage under that warranty which you are obligated to provide. So, until you convince me otherwise, I think you are wrongfully denying Stepan certain benefits which he has paid for and to which he is entitled.

It is my belief that a warranty is a form of insurance. Except in a warranty all the payments are up front, bundled into the purchase price of the consumer good. And Massachusetts citizens are protected from insurance fraud pursuant to Massachusetts General Laws Chapter 176D.

An interesting coincidence about all of these statutes that I have discussed with you, namely Massachusetts General Laws Chapters 93A, 93B, and 176D, and RICO is that they all provide a plaintiff with treble damages and attorney's fees. I think the courts and law makers do not look very favorably on your actions.

Thus, there will be no resolution of Stepan's claims that does not compensate him for treble damages incurred (such as his monthly lease payments while the car is unusable, costs of

Legal Department Maserati, USA

Page 5 of 5

alternative transportation, etc.) and for his legal fees. I am encouraging you to quickly settle for your benefit, so his damages are mitigated.

I look forward to hearing from you.

Thank you.

Sincerely yours,

Peter Kelman

Enc.

CC: Giovanni Tosti (by first class mail)

Stepan Petrosyan (via email)

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Frank A. Marinelli Attorney at Law 439 Washington Street Braintree, Ma. 02184 Tel: 781-849-0400

Fax: 781-848-9927

Email: Fmarinellilaw@aol.com

August 8, 2019

Also admitted

In Rhode Island

BY FEDERAL EXPRESS and FAX: 781-207-7897

Peter Kelman Attorney at Law 375 Totten Pond Road Suite 102 Waltham, MA 02451-2010

Re: Stepan Petrosyan,

2017 Maserati Ghibli S VIN ZAM57RTA0H1218967 (the "vehicle")

Dear Attorney Kelman:

Please be advised that this office represents the entity doing business as Herb Chambers Maserati ("Chambers") of Wayland, MA in connection with the allegations contained in your letter dated July 10, 2019 (the "demand letter").

The demand letter's allegations of any cause of action against Chambers are denied. Chambers did nothing wrong and did not perpetrate any knowing and/or intentional unfair and/or deceptive act and/or practice.1

Approximately thirty-three (33) months ago, on November 12, 2016, your client leased at Chambers the new 2017 Maserati for a period of thirty-nine (39) months ending on February 12, 2020. Prior to leasing the new vehicle in 2016, Mr. Petrosyan inspected the vehicle, test-drove it and/or was free to have an expert of his choice inspect the vehicle. The vehicle conformed to the lease contract. Atwood v. Best, 21 Mass. App. Ct. 70 (1985). When Mr. Petrosyan took delivery of the vehicle in

Chambers esserts that the demand letter does not comply with the requirements of M.G.L. c. 93A. Without limitation, as concerns Chambers, the demand letter does not reasonably describe any unfair and/or deceptive act and/or practice. Any allegations concerning Chambers contained in other Attorney Kelman letters dated June 18, 2019 and June 24, 2019, are also denied.

2016, the vehicle was fit for its ordinary purpose. Walsh v. Atamian Motors, 10 Mass.App.Ct. 828 (1980).2

From November 2016 through March 7, 2019, Mr. Petrosyan drove the vehicle 24,255 miles.

From November 2016 through early March 2019 - or the entire 24,255 miles driven by your client - Chambers did not service the engine; Mr. Petrosyan did not bring the vehicle to Chambers for engine service or for any oil change(s) from November 2016 through early March 2019.3 On March 7, 2019, Mr. Petrosyan brought the vehicle to Chambers. On March 7, 2019, without limitation, the check engine light was on, the low oil light was on and the engine was knocking. As acknowledged (p. 2, demand letter) the vehicle's engine needed to be replaced. A dispute ensued between Mr. Petrosyan and his representative Attorney Kelman, on the one hand, and the manufacturer of the vehicle, MNA, on the other hand, as to whether the cost of engine replacement would be covered under the manufacturer's [MNA] warranty. Such a manufacturer's warranty dispute - whether the cost of engine replacement would be covered/paid under the MNA warranty - is a matter between MNA, the manufacturer, and Mr. Petrosyan. Attorney Kelman stated (p. 2, demand letter) that "Maserati ultimately denied to cover the cost of replacing the engine under its warranty. I [Attorney Relman] have attached a redacted copy of that [Maserati] letter, once again, for novice eyeballs ... " Contrary to that assertion, a copy of said Maserati's (manufacturer's) letter to Mr. Petrosyan or his representative was not included with the demand letter sent to Chambers. The demand letter (p. 2) asserts that MNA denied warranty coverage for a replacement engine due to inadequate maintenance receipts. After leaving the vehicle at Chambers on March 7, 2019, and being provided with a loaner car by Chambers,

In order for a consumer to prevail in an action for damages for breach of an implied warranty of merchantability under G.L. c. 106, Section 2-314, he/she must demonstrate that the commodity was not reasonably suitable for the ordinary uses for which goods of that kind and description are sold, Mend v. Coca Cola Bettling Co., 329 Mass. 440, 442 (1952), quoted with approval in Vincent v. Nicholas E. Tsiknas Co., 337 Mass 726, 729 (1958), and that such defect or breach existed at the time of sale and proximately caused the demaged complained of. Harrod v. Edward E. Tower Co., 346 Mass. 532 (1963). Benavides v. Stop & Shop, Inc., 346 Mass. 154, 156 (1963). See Walsh v. Atamian Motors, 10 Mass. App.Ct. 828 (1980). The 2017 Maserati was fit for its ordinary purpose when delivered to Mr. Petrosyan in November 2016, and was driven 24,255 miles as of March 7, 2019.

on February 22, 2017, approximately three (3) months post-lease commencement (4,772 miles), Mr. Petrosyan brought the vehicle to Chambers for a software update. Mr. Petrosyan declined an alignment and replacement of a front left tire, which had a "bubble" in it (RO 25053).

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Mr. Petrosyan took a significant time to produce for MNA, the manufacturer, any documents relating to Mr. Petrosyan's alleged maintenance/service of the engine including any oil change for the period November 2016 through March 7, 2019. Finally, during April 2019, Mr. Petrosyan produced two (2) "American Auto Collision" receipts concerning alleged oil changes on December 21, 2017 (11,205 miles) and January 2, 2019 (22,572 miles), each of which reference Mr. Petrosyan providing the oil and the filter to American Auto Collision. 4 Any dispute about whether the cost of a replacement engine should be covered/paid under MNA's new car warranty is a manufacturer's warranty dispute between MNA and Mr. Petrosyan. Please provide to this office a copy of all documents (including any emails and correspondence) relating to the complete course of dealing between the manufacturer/distributor of the vehicle, MNA, and Mr. Petrosyan and/or his representative(s).

Chambers never serviced or evaluated the vehicle's engine prior to Mr. Petrosyan appearing at Chambers on March 7, 2019, with a vehicle that had, without limitation, significant engine knocking, engine light on and low oil light on. Contrary to any allegation, Chambers did not cause the vehicle's need for an engine replacement. The demand letter does not present any basis for any liability (and/or causation) of Chambers as relates to the vehicle's need for a replacement engine. The dispute is about whether MNA, manufacturer/distributor of the vehicle, or Mr. Petrosyan should be responsible for the cost of engine replacement - a matter between MNA and its representative(s) and Mr. Petrosyan and his representative(s).

<sup>1</sup> Please produce to this office a copy of all maintenance/service records for the vehicle since Mr. Petrosyan took delivery of the vehicle in November 2016.

<sup>&</sup>quot;On March 7, 2019, Mr. Petrosyan indicated that these matters just occurred. Without limitation, Chambers disputes assertions of the lar paragraph, p. 2 of the demand letter [call(s) to "Herb Chambers" - no personnel identified]. Chambers did not tell Mr. Petrosyan to drive the vehicle with an engine light on, a low oil light on and/or knocking engine. Chambers notes the absence of such assertion(s) in prior letter(s) dated June 18, 2019 and June 24, 2019. Mr. Tosti disputes characterization(s) contained in Attorney Kelman's letters concerning telephone calls that were made by Attorney Kelman to Mr. Tosti. The demand letter does not present any evidence (expert or otherwise) to support any allegation against Chambers as relates to the vehicle's need for

Contrary to the demand letter's assertions against Chambors, M.G.L. c. 90, sec. 7N % (5) provides: "Nothing in this section shall be construed as imposing any liability on an authorized dealer or creating any cause of action by a consumer against a dealer under the provisions of this section." G.L. c. 90, Sec. 7N % (10) states that where a manufacturer's warranty is in effect, the manufacturer shall hold the dealer harmless from and against all damages, liabilities, losses and reasonable expenses of suit, including

Concerning the demand letter's threat to file litigation against Chambers (p. 1 and 3, demand letter), Chambers asserts, without limitation, that there is no good ground to file a threatened lawsuit against Chambers. Chambers will, without limitation, defend against any such threatened lawsuit if filed against Chambers.

Chambers reserves all rights including the right to supplement or modify this response at any time.  $^{\rm B}$ 

Thank you for your attention to this matter.

Very truly yours,

Frank A. Marinelli

reasonable attorneys' fees arising out of or incurred by the dealer by its compliance with the provisions of this section if such manufacturer, having been notified in writing by the dealer that such rights have been asserted by a consumer, fails to resolve the same at its own expense in or within seven business days.

<sup>8</sup> Substantive liability under the Massachusetts consumer protection statute requires a showing of conduct that (1) falls within the penumbra of some common-law, statutory or other established concept of unfairness; (2) is immoral, unethical, oppressive, or unscrupulous; and (3) causes substantial injury to consumers or other business persons. McDermott v. Marcus, Errico, Emmer & Brooks, P.C., D. Mass 2012, 911 F. Supp. 2d 1. There was no such conduct concerning Chumbers' limited course of dealing with Mr. Petrosyan and the vehicle's need for a replacement engine.